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# Data Summary

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# Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2006	FYE 2007	FYE 2008	FYE 2009	FYE 2010	FYE 2009				FYE 2010			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Order acceptance)													
Power Transmission*	113,428	124,005	134,313	108,897		33,680	31,384	25,958	17,875	19,807	21,369	25,068	
Materials Handling*	40,063	29,766	35,963	25,829		6,161	8,687	4,637	6,344	2,882	6,944	3,117	
Total	153,491	153,772	170,276	134,727		39,841	40,072	30,595	24,219	22,689	28,313	28,186	
(Backlog)													
Power Transmission*	12,065	13,643	13,943	9,164		15,045	13,662	11,176	9,164	9,478	9,030	10,029	
Materials Handling*	14,264	11,903	14,547	12,686		14,965	13,004	12,378	12,686	11,275	13,486	12,190	
Total	26,330	25,547	28,491	21,850		30,011	26,667	23,555	21,850	20,753	22,516	22,219	
(Order acceptance)	(Percent growth year on year)					(Percent growth year on year)				(Percent growth year on year)			
Power Transmission*	14.7%	9.3%	8.3%	-18.9%		4.5%	-3.1%	-28.0%	-46.9%	-41.2%	-31.9%	-3.4%	
Materials Handling*	31.1%	-25.7%	20.8%	-28.2%		30.9%	-32.1%	-31.4%	-45.8%	-53.2%	-20.1%	-32.8%	
Total	18.6%	0.2%	10.7%	-20.9%		7.8%	-11.3%	-28.5%	-46.6%	-43.1%	-29.3%	-7.9%	
(Backlog)	(Percent growth year on year)					(Percent growth year on year)				(Percent growth year on year)			
Power Transmission*	16.1%	13.1%	2.2%	-34.3%		6.6%	-1.1%	-25.6%	-34.3%	-37.0%	-33.9%	-10.3%	
Materials Handling*	26.5%	-16.6%	22.2%	-12.8%		26.7%	-8.4%	-21.3%	-12.8%	-24.7%	3.7%	-1.5%	
Total	21.5%	-3.0%	11.5%	-23.3%		15.8%	-4.8%	-23.4%	-23.3%	-30.8%	-15.6%	-5.7%	

※Power Transmission : Power Transmission Products Segment  
 Materials Handling : Materials Handling Systems Segment

# Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2006	FYE 2007	FYE 2008	FYE 2009	FYE 2010	FYE2009		FYE2010	
						1H	2H	1H	2H
(Consolidated sales)	147,761	155,746	167,202	141,517		82,057	59,460	50,503	
North America	31,147	28,829	35,673	23,794		14,413	9,381	8,946	
Europe	7,944	9,866	10,744	7,956		5,212	2,744	2,695	
Asia / Oceania	13,926	16,119	15,278	17,227		10,197	7,030	5,292	
Other areas	490	3,443	923	472		170	302	210	
Total of overseas sales	53,510	58,258	62,621	49,450		29,993	19,457	17,145	
Total of domestic sales	94,251	97,488	104,581	92,067		52,064	40,003	33,358	
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(Percent, sales by region)									
North America	21.1%	18.5%	21.3%	16.8%		17.6%	15.8%	14.3%	
Europe	5.4%	6.3%	6.4%	5.6%		6.4%	4.6%	4.3%	
Asia / Oceania	9.4%	10.3%	9.1%	12.2%		12.4%	11.8%	8.5%	
Other areas	0.3%	2.2%	0.6%	0.3%		0.2%	0.5%	0.3%	
Percent, all overseas sales	36.2%	37.4%	37.5%	34.9%		36.6%	32.7%	27.4%	
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	(Percent growth year on year)					(Percent growth year on year)			
North America	36.3%	-7.4%	23.7%	-33.3%		-11.6%	-51.6%	-37.9%	
Europe	7.5%	24.2%	8.9%	-25.9%		-2.2%	-49.3%	-48.3%	
Asia / Oceania	19.3%	15.7%	-5.2%	12.8%		49.7%	-17.0%	-48.1%	
Other areas	13.7%	602.7%	-73.2%	-48.9%		-40.8%	-52.5%	23.5%	
Total of overseas sales	26.4%	8.9%	7.5%	-21.0%		4.4%	-42.6%	-42.8%	
Total of domestic sales	8.1%	3.4%	7.3%	-12.0%		1.9%	-25.2%	-35.9%	

# Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2006	FYE 2007	FYE 2008	FYE 2009	FYE 2010	FYE2009				FYE2010			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales)													
Power Transmission <sup>※</sup>	113,656	124,550	135,225	115,001		33,385	32,872	28,285	20,459	19,796	22,106	24,426	
Materials Handling <sup>※</sup>	35,484	32,318	33,097	27,764		5,835	10,660	5,210	6,059	4,314	4,731	4,415	
Other	2,422	2,511	2,348	2,135		564	548	565	458	448	288	303	
(Operating profit)													
Power Transmission <sup>※</sup>	14,889	17,367	19,429	11,171		4,703	4,484	2,671	-687	490	1,154	2,580	
Materials Handling <sup>※</sup>	2,106	1,889	3,950	1,737		400	1,239	-160	258	-123	70	-102	
Other	162	227	240	209		60	50	71	28	47	24	39	
(Operating profit, percent)													
Power Transmission <sup>※</sup>	13.1%	13.9%	14.4%	9.7%		14.1%	13.6%	9.4%	—	2.5%	5.2%	10.6%	
Materials Handling <sup>※</sup>	5.9%	5.8%	11.9%	6.3%		6.9%	11.6%	—	4.3%	—	1.5%	-2.3%	
Other	6.7%	9.0%	10.2%	9.8%		10.6%	9.1%	12.6%	6.1%	10.5%	8.3%	12.9%	

※Power Transmission : Power Transmission Products Segment  
 Materials Handling : Materials Handling Systems Segment

## Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2006	FYE 2007	FYE 2008	FYE 2009	FYE 2010	FYE2008				FYE2008			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales)													
Japan	117,409	126,398	130,544	116,292		30,764	35,609	27,870	22,049	18,362	21,013	23,223	
North America	30,932	28,869	36,002	24,098		7,755	6,835	5,375	4,133	4,292	4,700	4,905	
Europe	7,288	9,142	10,070	7,370		2,497	2,233	1,452	1,188	1,404	1,274	1,371	
Asia / Oceania	8,468	7,541	11,966	12,485		3,164	3,750	3,179	2,392	1,848	2,260	2,766	
Other areas	—	—	327	143		31	22	51	39	0	16	2	
(Operating profit)													
Japan	14,427	15,778	16,485	10,047		3,685	4,418	2,247	-303	-264	1,110	1,986	
North America	978	1,300	3,145	861		593	365	8	-105	-110	-48	122	
Europe	537	845	1,204	467		257	220	15	-25	30	34	69	
Asia / Oceania	956	1,109	1,997	1,862		520	607	531	204	187	177	326	
Other areas	—	—	41	-10		-3	-8	1	0	-11	-14	-17	
(Operating profit, percent)													
Japan	12.3%	12.5%	12.6%	8.6%		12.0%	12.4%	8.1%	—	—	5.3%	8.6%	
North America	3.2%	4.5%	8.7%	3.6%		7.6%	5.3%	0.1%	—	—	—	2.5%	
Europe	7.4%	9.2%	12.0%	6.3%		10.3%	9.9%	1.0%	—	2.1%	2.7%	5.0%	
Asia / Oceania	11.3%	14.7%	16.7%	14.9%		16.4%	16.2%	16.7%	8.5%	10.1%	7.8%	11.8%	
Other areas	—	—	12.5%	—		—	—	2.0%	0.0%	—	—	—	

# Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2006	FYE 2007	FYE 2008	FYE 2009	FYE 2010	FYE 2009		FYE 2010	
						1H	2H	1H	2H
Capital expenditures	7,488	10,893	10,225	10,041		4,656	5,385	3,725	
Depreciation	5,509	5,948	7,301	7,344		3,557	3,787	3,567	
Research & Development costs	3,422	3,595	3,681	3,847		1,960	1,887	1,723	