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# Data Summary

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# Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007				FYE 2008			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Order acceptance)													
Power Transmission <sup>※</sup>	91,539	98,899	113,428	124,005	134,313	30,346	29,134	32,173	32,352	32,244	32,383	36,052	33,634
Materials Handling <sup>※</sup>	27,560	30,563	40,063	29,766	35,963	5,689	9,003	4,816	10,258	4,706	12,785	6,762	11,710
Total	119,099	129,462	153,491	153,772	170,276	36,035	38,138	36,989	42,610	36,951	45,167	42,814	45,344
(Backlog)													
Power Transmission <sup>※</sup>	8,592	10,395	12,065	13,643	13,943	13,011	13,016	14,198	13,643	14,118	13,814	15,018	13,943
Materials Handling <sup>※</sup>	11,354	11,279	14,264	11,903	14,547	12,675	10,820	11,632	11,903	11,807	14,191	15,738	14,547
Total	19,946	21,674	26,330	25,547	28,491	25,687	23,836	25,831	25,547	25,925	28,005	30,756	28,491
(Order acceptance)	(Percent growth year on year)					(Percent growth year on year)							
Power Transmission <sup>※</sup>	5.2%	8.0%	14.7%	9.3%	8.3%	9.9%	9.1%	10.2%	8.0%	6.3%	11.2%	12.1%	4.0%
Materials Handling <sup>※</sup>	5.7%	10.9%	31.1%	-25.7%	20.8%	-40.7%	-27.1%	35.5%	-29.6%	-17.3%	42.0%	40.4%	14.2%
Total	5.3%	8.7%	18.6%	0.2%	10.7%	-3.1%	-2.4%	13.0%	-4.3%	2.5%	18.4%	15.7%	6.4%
(Backlog)													
Power Transmission <sup>※</sup>	1.3%	21.0%	16.1%	13.1%	2.2%	9.4%	6.0%	13.9%	13.1%	8.5%	6.1%	5.8%	2.2%
Materials Handling <sup>※</sup>	4.6%	-0.7%	26.5%	-16.5%	22.2%	-23.5%	-35.6%	-11.6%	-16.6%	-6.8%	31.2%	35.3%	22.2%
Total	3.1%	8.7%	21.5%	-3.0%	11.5%	-9.7%	-18.0%	0.8%	-3.0%	0.9%	17.5%	19.1%	11.5%

※Power Transmission : Power Transmission Products Segment  
 Materials Handling : Materials Handling Systems Segment

# Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007		FYE 2008	
						1H	2H	1H	2H
(Consolidated sales)	119,141	129,563	147,761	155,746	167,202	77,474	78,272	79,846	87,356
North America	24,274	22,857	31,147	28,829	35,673	13,479	15,350	16,305	19,368
Europe	5,229	7,387	7,944	9,866	10,744	4,682	5,184	5,331	5,413
Asia / Oceania	9,411	11,670	13,926	16,119	15,278	9,447	6,672	6,810	8,468
Other areas	623	431	490	3,443	923	3,207	236	287	636
Total of overseas sales	39,538	42,345	53,510	58,258	62,621	30,817	27,441	28,734	33,887
Total of domestic sales	79,603	87,218	94,251	97,488	104,581	46,657	50,831	51,112	53,469
(Percent, sales by region)									
North America	20.4%	17.6%	21.1%	18.5%	21.3%	17.4%	19.6%	20.4%	22.2%
Europe	4.4%	5.7%	5.4%	6.3%	6.4%	6.0%	6.6%	6.7%	6.2%
Asia / Oceania	7.9%	9.0%	9.4%	10.4%	9.1%	12.2%	8.5%	8.5%	9.7%
Other areas	0.5%	0.3%	0.3%	2.2%	0.6%	4.2%	0.3%	0.4%	0.7%
Percent, all overseas sales	33.2%	32.7%	36.2%	37.4%	37.5%	39.8%	35.1%	36.0%	38.8%
	(Percent growth year on year)					(Percent growth year on year)			
North America	-9.9%	-5.8%	36.3%	-7.4%	23.7%	6.6%	-17.0%	21.0%	11.6%
Europe	22.3%	41.3%	7.5%	24.2%	8.8%	30.9%	18.7%	13.9%	26.1%
Asia / Oceania	25.3%	24.0%	19.3%	15.7%	-5.2%	50.5%	-12.8%	-27.9%	4.4%
Other areas	-2.4%	-30.8%	13.7%	602.7%	-73.1%	1561.7%	-20.5%	-91.1%	26.9%
Total of overseas sales	0.4%	7.1%	26.4%	8.9%	7.4%	35.8%	-11.0%	-6.8%	169.4%
Total of domestic sales	3.0%	9.6%	8.1%	3.4%	7.2%	-1.6%	8.5%	9.5%	23.4%

# Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007 1Q				FYE 2008 1Q			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Sales)													
Power Transmission <sup>※</sup>	90,081	98,403	111,865	122,980	133,565	29,720	29,301	31,074	32,885	31,991	32,504	34,836	34,234
Materials Handling <sup>※</sup>	28,426	30,591	35,308	32,172	33,078	7,274	10,903	4,009	9,986	4,812	10,276	5,224	12,766
Other	633	567	587	593	559	139	136	165	153	134	128	156	141
(Operating profit)													
Power Transmission <sup>※</sup>	8,629	11,263	14,889	17,367	19,429	3,583	3,684	4,637	5,463	3,998	4,724	5,288	5,419
Materials Handling <sup>※</sup>	1,881	1,800	2,106	1,889	3,950	-346	363	343	1,529	383	1,451	441	1,675
Other	84	100	162	227	240	53	44	69	61	56	52	71	61
(Operating profit, percent)													
Power Transmission <sup>※</sup>	9.6%	11.4%	13.3%	14.1%	14.5%	12.1%	12.6%	14.9%	16.6%	12.5%	14.5%	15.2%	15.8%
Materials Handling <sup>※</sup>	6.6%	5.9%	6.0%	5.9%	11.9%	-4.8%	3.3%	8.6%	15.3%	8.0%	14.1%	8.4%	13.1%
Other	13.3%	17.6%	27.6%	38.3%	42.9%	38.1%	32.4%	41.8%	39.9%	41.8%	40.6%	45.5%	13.1%

※Power Transmission : Power Transmission Products Segment  
 Materials Handling : Materials Handling Systems Segment

# Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007				FYE 2008			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Sales)													
Japan	84,840	93,820	102,329	111,465	110,207	26,544	30,093	24,783	30,045	23,739	30,023	26,901	29,544
North America	23,291	22,089	30,244	28,287	35,491	6,695	6,534	6,468	8,590	8,295	7,855	7,658	11,683
Europe	4,718	5,717	7,275	9,126	10,047	2,245	2,059	2,190	2,632	2,702	2,293	2,506	2,546
Asia / Oceania	6,291	7,935	7,911	6,866	11,129	1,649	1,653	1,808	1,756	2,200	2,737	3,097	3,095
Other areas	—	—	—	—	327	—	—	—	—	—	—	60	267
(Operating profit)													
Japan	8,384	11,418	14,427	15,778	16,485	2,963	3,898	4,163	4,754	2,889	4,677	4,075	4,844
North America	865	618	978	1,300	3,145	-145	-342	383	1,404	769	658	573	1,145
Europe	339	422	537	845	1,204	191	182	208	264	288	246	277	393
Asia / Oceania	795	858	956	1,109	1,997	256	230	332	291	363	527	676	431
Other areas	—	—	—	—	41	—	—	—	—	—	—	4	37
(Operating profit, percent)													
Japan	9.9%	12.2%	14.1%	14.2%	14.9%	11.2%	13.0%	16.8%	15.8%	12.2%	15.6%	15.1%	16.3%
North America	3.7%	2.8%	3.2%	4.6%	8.8%	-2.2%	-5.2%	5.9%	16.3%	9.3%	8.4%	7.5%	9.8%
Europe	7.2%	7.4%	7.4%	9.3%	11.9%	8.5%	8.8%	9.5%	10.0%	10.7%	10.7%	11.1%	15.4%
Asia / Oceania	12.6%	10.8%	12.1%	16.2%	17.9%	15.5%	13.9%	18.4%	16.6%	16.5%	19.3%	21.8%	13.9%
Other areas	12.6%	10.8%	12.1%	16.2%	12.5%	15.5%	13.9%	18.4%	16.6%	16.5%	19.3%	21.8%	13.8%

# Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007		FYE 2008	
						1H	2H	1H	2H
Capital expenditures	3,505	3,697	7,488	10,893	10,225	4,567	6,326	4,945	5,280
Depreciation	6,083	5,503	5,509	5,948	7,301	2,818	3,130	3,435	3,866
Research&Development costs	1,092	2,215	3,422	3,595	3,681	1,824	1,771	1,780	1,901