
Data Summary

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]		[Quarter]								
	FYE 2011	FYE 2012	FYE 2011				FYE 2012				
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Order acceptance)											
Chain	47,899	50,584	11,513	11,629	12,275	12,480	13,297	12,001	12,720	12,566	
P.T.U.C [※]	20,217	20,996	4,837	5,133	5,170	5,076	5,504	5,452	5,012	5,028	
Automotive	42,742	43,353	10,684	10,921	10,746	10,391	9,052	10,566	11,603	12,132	
Materials Handling	25,673	27,054	3,524	8,614	5,084	7,729	5,860	7,893	4,746	8,555	
Other	1,897	1,978	530	427	524	415	473	444	616	445	
Total	138,431	143,968	31,090	36,726	34,521	36,093	34,187	36,358	34,696	38,727	
(Backlog)											
Chain	7,041	7,105	6,465	6,244	6,525	7,041	7,695	6,773	6,973	7,105	
P.T.U.C [※]	2,748	2,699	2,597	2,745	2,762	2,748	2,834	2,875	2,596	2,699	
Automotive	754	597	615	639	792	754	690	514	657	597	
Materials Handling	11,693	10,717	10,596	11,801	11,720	11,693	12,062	12,275	11,100	10,717	
Other	160	115	232	168	213	160	214	224	346	115	
Total	22,398	21,235	20,507	21,601	22,015	22,398	23,497	22,662	21,673	21,235	
(Order acceptance)											
Chain	—	5.6%	—	—	—	—	15.5%	3.2%	3.6%	0.7%	
P.T.U.C [※]	—	3.9%	—	—	—	—	13.8%	6.2%	(3.1%)	(0.9%)	
Automotive	—	1.4%	—	—	—	—	(15.3%)	(3.3%)	8.0%	16.8%	
Materials Handling	—	5.4%	—	—	—	—	66.3%	(8.4%)	(6.6%)	10.7%	
Other	—	4.3%	—	—	—	—	(10.8%)	4.0%	17.6%	7.2%	
Total	—	4.0%	—	—	—	—	10.0%	(1.0%)	0.5%	7.3%	
(Backlog)											
Chain	—	0.9%	—	—	—	—	19.0%	8.5%	6.9%	0.9%	
P.T.U.C [※]	—	(1.8%)	—	—	—	—	9.1%	4.7%	(6.0%)	(1.8%)	
Automotive	—	(20.8%)	—	—	—	—	12.2%	(19.7%)	(17.0%)	(20.8%)	
Materials Handling	—	(8.3%)	—	—	—	—	13.8%	4.0%	(5.3%)	(8.3%)	
Other	—	(28.2%)	—	—	—	—	(7.7%)	33.4%	62.0%	(28.2%)	
Total	—	(5.2%)	—	—	—	—	14.6%	4.9%	(1.6%)	(5.2%)	

※P.T.U.C : Power Transmission Units and Components

※Starting with the first quarter, the quarter under review, the Group has changed its reporting segments. The previous segments were the Power Transmission Products segment and the Materials Handling Systems segment. The new segments will consist of the following four segments: Chains, Power Transmission Units and Components, Automotive Parts, and Materials Handling Systems. Comparisons with results from the previous year are not listed due to the change in segments.

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]			[Quarter]			
	FYE 2008	FYE 2009	FYE 2010	FYE 2010			
				1Q	2Q	3Q	4Q
(Order acceptance)							
Power Transmission [※]	134,313	108,897	92,517	19,807	21,369	25,068	26,273
Materials Handling [※]	35,963	25,829	19,645	2,882	6,944	3,117	6,702
Total	170,276	134,727	112,163	22,689	28,313	28,186	32,975
(Backlog)							
Power Transmission [※]	13,943	9,164	9,790	9,478	9,030	10,029	9,790
Materials Handling [※]	14,547	12,686	11,889	11,275	13,486	12,190	11,889
Total	28,491	21,850	21,680	20,753	22,516	22,219	21,680
(Order acceptance)	(Percent growth year on year)						
Power Transmission [※]	8.3%	(18.9%)	(15.0%)	(41.2%)	(31.9%)	(3.4%)	47.0%
Materials Handling [※]	20.8%	(28.2%)	(23.9%)	(53.2%)	(20.1%)	(32.8%)	5.6%
Total	10.7%	(20.9%)	(16.7%)	(43.1%)	(29.3%)	(7.9%)	36.2%
(Backlog)	(Percent growth year on year)						
Power Transmission [※]	2.2%	(34.3%)	6.8%	(37.0%)	(33.9%)	(10.3%)	6.8%
Materials Handling [※]	22.2%	(12.8%)	(6.3%)	(24.7%)	3.7%	(1.5%)	(6.3%)
Total	11.5%	(23.3%)	(0.8%)	(30.8%)	(15.6%)	(5.7%)	(0.8%)

※Power Transmission : Power Transmission Products Segment
 Materials Handling : Materials Handling Systems Segment

Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]			[Half year]			
	FYE 2010	FYE 2011	FYE 2012	FYE2011		FYE2012	
				1H	2H	1H	2H
(Consolidated sales)	112,759	138,243	144,896	68,270	69,973	69,865	75,031
U. S. A	18,190	22,598	21,413	10,563	12,035	10,969	10,444
Europe	5,554	10,626	11,581	5,860	4,766	6,010	5,571
Asia / Oceania	12,974	20,104	19,790	9,865	10,239	9,755	10,035
Other areas*	2,191	4,066	4,105	1,891	2,175	1,776	2,329
Total of overseas sales	38,911	57,395	56,890	28,181	29,214	28,512	28,378
Total of domestic sales	73,848	80,848	88,006	40,089	40,759	41,353	46,653
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(Percent, sales by region)							
U. S. A	16.1%	16.3%	14.8%	7.6%	8.7%	15.7%	13.9%
Europe	4.9%	7.7%	8.0%	4.2%	3.4%	8.6%	7.4%
Asia / Oceania	11.5%	14.5%	13.7%	7.1%	7.4%	14.0%	13.4%
Other areas*	1.9%	2.9%	2.8%	1.4%	1.6%	2.5%	3.1%
Percent, all overseas sales	34.5%	41.5%	39.3%	20.4%	21.1%	40.8%	37.8%
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	(Percent growth year on year)					(Percent growth year on year)	
U. S. A	—	24.2%	(5.2%)	—	—	3.8%	(13.2%)
Europe	—	91.3%	9.0%	—	—	2.6%	16.9%
Asia / Oceania	—	55.0%	(1.6%)	—	—	(1.1%)	(2.0%)
Other areas*	—	85.6%	1.0%	—	—	(6.1%)	7.1%
Total of overseas sales	—	47.5%	(0.9%)	—	—	1.2%	(2.9%)
Total of domestic sales	—	9.5%	8.9%	—	—	3.2%	14.5%

* include Canada

Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]			[Half year]	
	FYE 2008	FYE 2009	FYE 2010	FYE2010	
				1H	2H
(Consolidated sales)	167,202	141,517	112,759	50,503	62,256
North America	35,673	23,794	19,863	8,946	10,917
Europe	10,744	7,956	5,554	2,695	2,859
Asia / Oceania	15,278	17,227	12,974	5,292	7,682
Other areas	923	472	518	210	308
Total of overseas sales	62,621	49,450	38,911	17,145	21,766
Total of domestic sales	104,581	92,067	73,848	33,358	40,490
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(Percent, sales by region)					
North America	21.3%	16.8%	17.6%	17.7%	17.5%
Europe	6.4%	5.6%	4.9%	5.3%	4.6%
Asia / Oceania	9.1%	12.2%	11.5%	10.5%	12.3%
Other areas	0.6%	0.3%	0.5%	0.4%	0.5%
Percent, all overseas sales	37.5%	34.9%	34.5%	33.9%	35.0%
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	(Percent growth year on year)			(Percent growth year on year)	
North America	23.7%	(33.3%)	(16.5%)	(37.9%)	16.4%
Europe	8.9%	(25.9%)	(30.2%)	(48.3%)	4.2%
Asia / Oceania	(5.2%)	12.8%	(24.7%)	(48.1%)	9.3%
Other areas	(73.2%)	(48.9%)	9.7%	23.5%	2.0%
Total of overseas sales	7.5%	(21.0%)	(21.3%)	(42.8%)	11.9%
Total of domestic sales	7.3%	(12.0%)	(19.8%)	(35.9%)	1.2%

* include Canada

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]		[Quarter]								
	FYE 2011	FYE 2012	FYE2011				FYE2012				
			1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q	
(Sales)											
Chain	48,262	51,692	11,528	12,035	12,265	12,434	12,912	13,052	12,744	12,984	
P.T.U.C*	20,061	21,364	4,554	5,053	5,267	5,186	5,500	5,456	5,389	5,018	
Automotive	43,303	43,509	11,383	10,896	10,594	10,429	9,115	10,742	11,458	12,193	
Materials Handling	26,340	27,977	5,374	7,216	5,933	7,816	5,502	7,638	5,866	8,970	
Other	2,689	2,911	626	701	685	676	629	667	715	899	
(Operating profit)											
Chain	2,780	3,462	625	693	1,014	448	796	1,023	813	830	
P.T.U.C*	2,065	2,512	388	553	656	467	749	629	732	401	
Automotive	5,382	4,846	1,782	1,244	1,333	1,022	639	1,094	1,695	1,417	
Materials Handling	215	878	(464)	236	46	396	(65)	431	5	506	
Other	173	170	39	39	55	40	21	41	36	72	
(Operating profit, percent)											
Chain	5.8%	6.7%	5.4%	5.8%	8.3%	3.6%	6.2%	7.8%	6.4%	6.4%	
P.T.U.C*	10.3%	11.8%	8.5%	10.9%	12.5%	9.0%	13.6%	11.5%	13.6%	8.0%	
Automotive	12.4%	11.1%	15.7%	11.4%	12.6%	9.8%	7.0%	10.2%	14.8%	11.6%	
Materials Handling	0.8%	3.1%	—	3.3%	0.8%	5.1%	—	5.6%	0.1%	5.6%	
Other	6.5%	5.9%	6.2%	5.6%	8.0%	5.9%	3.3%	6.1%	5.0%	8.0%	

*P.T.U.C : Power Transmission Units and Components

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]			[Quarter]			
	FYE 2008	FYE 2009	FYE 2010	FYE2010			
				1Q	2 Q	3 Q	4 Q
(Sales)							
Power Transmission [※]	135,225	115,001	93,212	19,796	22,106	24,426	26,884
Materials Handling [※]	33,097	27,764	20,434	4,314	4,731	4,415	6,974
Other	2,348	2,135	1,341	448	288	303	302
(Operating profit)							
Power Transmission [※]	19,429	11,171	7,291	490	1,154	2,580	3,067
Materials Handling [※]	3,950	1,737	200	(123)	70	(102)	355
Other	240	209	132	47	24	39	22
(Operating profit, percent)							
Power Transmission [※]	14.4%	9.7%	7.8%	2.5%	5.2%	10.6%	11.4%
Materials Handling [※]	11.9%	6.3%	1.0%	—	1.5%	—	5.1%
Other	10.2%	9.8%	9.8%	10.5%	8.3%	12.9%	7.3%

※Power Transmission : Power Transmission Products Segment
 Materials Handling : Materials Handling Systems Segment

Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2008	FYE 2009	FYE 2010	FYE 2011	FYE 2012	FYE2011				FYE2012			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales)													
Japan	130,544	116,292	89,863	108,607	112,940	25,089	27,982	27,355	28,181	24,556	28,813	28,045	31,526
North America	36,002	24,098	20,042	24,918	25,444	6,310	5,723	5,489	7,396	6,627	6,081	5,759	6,977
Europe	10,070	7,370	5,464	10,966	12,335	2,989	2,942	3,017	2,018	3,148	3,184	3,122	2,881
Asia / Oceania	11,966	12,485	9,819	12,972	13,910	3,051	3,218	3,401	3,302	3,579	3,294	3,754	3,283
Other areas	327	143	28	72	89	12	20	8	32	25	23	10	31
(Operating profit)													
Japan	16,485	10,047	5,504	8,650	9,165	1,689	2,187	2,567	2,207	1,503	2,409	2,515	2,738
North America	3,145	861	334	1,077	1,338	571	239	90	177	332	403	234	369
Europe	1,204	467	201	(323)	242	(92)	(72)	122	(281)	29	107	46	60
Asia / Oceania	1,997	1,862	1,044	1,685	1,419	408	442	496	339	360	424	455	180
Other areas	41	(10)	(54)	(48)	(53)	(14)	(12)	(13)	(9)	(12)	(10)	(19)	(12)
(Operating profit, percent)													
Japan	12.6%	8.6%	6.1%	8.0%	8.1%	6.7%	7.8%	9.4%	7.8%	6.1%	8.4%	9.0%	8.7%
North America	8.7%	3.6%	1.7%	4.3%	5.3%	9.0%	4.2%	1.6%	2.4%	5.0%	6.6%	4.1%	5.3%
Europe	12.0%	6.3%	3.7%	—	2.0%	—	—	4.0%	—	0.9%	3.4%	1.5%	2.1%
Asia / Oceania	16.7%	14.9%	10.6%	13.0%	10.2%	13.4%	13.7%	14.6%	10.3%	10.1%	12.9%	12.1%	5.5%
Other areas	12.5%	—	—	—	—	—	—	—	—	—	—	—	—

Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2008	FYE 2009	FYE 2010	FYE 2011	FYE 2012	FYE 2011		FYE 2012	
						1H	2H	1H	2H
Capital expenditures	10,225	10,041	3,988	5,807	9,518	1,812	3,995	3,627	5,891
Depreciation	7,301	7,344	7,390	7,544	7,403	3,625	3,919	3,586	3,817
Research & Development costs	3,681	3,847	3,543	4,144	4,231	2,052	2,092	2,087	2,144