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# Data Summary

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# Movement of Order Acceptance and Backlog (consolidated basis)

Only First half

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007 1Q	2Q	3Q	4Q	FYE 2008 1Q	2Q	3Q	4Q
(Order acceptance)													
Power Transmission <sup>※</sup>	91,539	98,899	113,428	124,005	64,627	30,346	29,134	32,173	32,352	32,244	32,383		
Materials Handling <sup>※</sup>	27,560	30,563	40,063	29,766	17,491	5,689	9,003	4,816	10,258	4,706	12,785		
Total	119,099	129,462	153,491	153,772	82,118	36,035	38,138	36,989	42,610	36,951	45,167		
(Backlog)													
Power Transmission <sup>※</sup>	8,592	10,395	12,065	13,643	13,814	13,011	13,016	14,198	13,643	14,118	13,814		
Materials Handling <sup>※</sup>	11,354	11,279	14,264	11,903	14,191	12,675	10,820	11,632	11,903	11,807	14,191		
Total	19,946	21,674	26,330	25,547	28,005	25,687	23,836	25,831	25,547	25,925	28,005		
(Order acceptance)	(Percent growth year on year)					(Percent growth year on year)							
Power Transmission <sup>※</sup>	5.2%	8.0%	14.7%	9.3%	8.7%	9.9%	9.1%	10.2%	8.0%	6.3%	11.2%		
Materials Handling <sup>※</sup>	5.7%	10.9%	31.1%	-25.7%	19.1%	-40.7%	-27.1%	35.5%	-29.6%	-17.3%	42.0%		
Total	5.3%	8.7%	18.6%	0.2%	10.7%	-3.1%	-2.4%	13.0%	-4.3%	2.5%	18.4%		
(Backlog)													
Power Transmission <sup>※</sup>	1.3%	21.0%	16.1%	13.1%	6.1%	9.4%	6.0%	13.9%	13.1%	8.5%	6.1%		
Materials Handling <sup>※</sup>	4.6%	-0.7%	26.5%	-16.5%	31.2%	-23.5%	-35.6%	-11.6%	-16.6%	-6.8%	31.2%		
Total	3.1%	8.7%	21.5%	-3.0%	17.5%	-9.7%	-18.0%	0.8%	-3.0%	0.9%	17.5%		

# Breakdown of Overseas Sales

Only First half

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007 1H	2H	FYE 2008 1H	2H
(Consolidated sales)	119,141	129,563	147,761	155,746	79,846	77,474	78,272	79,846	
North America	24,274	22,857	31,147	28,829	16,305	13,479	15,350	16,305	
Europe	5,229	7,387	7,944	9,866	5,331	4,682	5,184	5,331	
Asia / Oceania	9,411	11,670	13,926	16,119	6,810	9,447	6,672	6,810	
Other areas	623	431	490	3,443	287	3,207	236	287	
Total of overseas sales	39,538	42,345	53,510	58,258	28,734	30,817	27,441	28,734	
Total of domestic sales	79,603	87,218	94,251	97,488	51,112	46,657	50,831	51,112	
(Percent, sales by region)									
North America	20.4%	17.6%	21.1%	18.5%	20.4%	17.4%	19.6%	20.4%	
Europe	4.4%	5.7%	5.4%	6.3%	6.7%	6.0%	6.6%	6.7%	
Asia / Oceania	7.9%	9.0%	9.4%	10.4%	8.5%	12.2%	8.5%	8.5%	
Other areas	0.5%	0.3%	0.3%	2.2%	0.4%	4.2%	0.3%	0.4%	
Percent, all overseas sales	33.2%	32.7%	36.2%	37.4%	36.0%	39.8%	35.1%	36.0%	
	(Percent growth year on year)					(Percent growth year on year)			
North America	-9.9%	-5.8%	36.3%	-7.4%	21.0%	6.6%	-17.0%	21.0%	
Europe	22.3%	41.3%	7.5%	24.2%	13.9%	30.9%	18.7%	13.9%	
Asia / Oceania	25.3%	24.0%	19.3%	15.7%	-27.9%	50.5%	-12.8%	-27.9%	
Other areas	-2.4%	-30.8%	13.7%	602.7%	-91.1%	1561.7%	-20.5%	-91.1%	
Total of overseas sales	0.4%	7.1%	26.4%	8.9%	-6.8%	35.8%	-11.0%	-6.8%	
Total of domestic sales	3.0%	9.6%	8.1%	3.4%	9.5%	-1.6%	8.5%	9.5%	

## Segment Information (by business group)

Only First half

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007 1Q	2Q	3Q	4Q	FYE 2008 1Q	2Q	3Q	4Q
(Sales)													
Power Transmission <sup>※</sup>	91,452	99,787	113,656	124,550	65,383	30,181	29,716	31,389	33,264	32,399	32,984		
Materials Handling <sup>※</sup>	28,549	30,674	35,484	32,318	15,091	7,319	10,936	4,048	10,015	4,815	10,276		
Other	2,469	2,350	2,422	2,511	1,143	623	627	641	620	579	564		
Adjustment	-3,329	-3,249	-3,802	-3,633	-1,771	-990	-939	-829	-875	-855	-916		
(Operating profit)													
Power Transmission <sup>※</sup>	8,629	11,263	14,889	17,367	8,722	3,583	3,684	4,637	5,463	3,998	4,724		
Materials Handling <sup>※</sup>	1,881	1,800	2,106	1,889	1,834	-346	363	343	1,529	383	1,451		
Other	84	100	162	227	108	53	44	69	61	56	52		
Adjustment	-2,644	-2,716	-3,328	-3,475	-1,877	-932	-754	-1,115	-674	-944	-933		
(Operating profit, percent)													
Power Transmission <sup>※</sup>	9.4%	11.3%	13.1%	13.9%	13.3%	11.9%	12.4%	14.8%	16.4%	12.3%	14.3%		
Materials Handling <sup>※</sup>	6.6%	5.9%	5.9%	5.8%	12.2%	-4.7%	3.3%	8.5%	15.3%	8.0%	14.1%		
Other	3.4%	4.3%	6.7%	9.0%	9.4%	8.5%	7.0%	10.8%	9.8%	9.7%	9.2%		

## Segment Information (by region)

Only First half

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008	FYE 2007 1Q	2Q	3Q	4Q	FYE 2008 1Q	2Q	3Q	4Q
(Sales)													
Japan	94,448	104,324	117,409	126,398	62,530	29,886	33,775	28,949	33,788	27,831	34,699		
North America	23,544	22,439	30,932	28,869	16,393	6,915	6,662	6,622	8,670	8,419	7,974		
Europe	4,723	5,718	7,288	9,142	5,005	2,248	2,062	2,197	2,635	2,707	2,298		
Asia / Oceania	6,817	8,470	8,468	7,541	5,342	1,808	1,794	1,998	1,941	2,377	2,965		
Adjustment	-10,392	-11,389	-16,337	-16,204	-9,426	-3,724	-3,954	-4,517	-4,009	-4,397	-5,029		
(Operating profit)													
Japan	8,384	11,418	14,427	15,778	7,566	2,963	3,898	4,163	4,754	2,889	4,677		
North America	865	618	978	1,300	1,427	-145	-342	383	1,404	769	658		
Europe	339	422	537	845	534	191	182	208	264	288	246		
Asia / Oceania	795	858	956	1,109	890	256	230	332	291	363	527		
Adjustment	-2,433	-2,870	-3,071	-3,027	-1,629	-907	-631	-1,152	-337	-816	-813		
(Operating profit, percent)													
Japan	8.9%	10.9%	12.3%	12.5%	10.4%	9.9%	11.5%	14.4%	14.1%	10.4%	13.5%		
North America	3.7%	2.8%	3.2%	4.5%	9.1%	-2.1%	-5.1%	5.8%	16.2%	9.1%	8.3%		
Europe	7.2%	7.4%	7.4%	9.2%	10.6%	8.5%	8.8%	9.5%	10.0%	10.6%	10.7%		
Asia / Oceania	11.7%	10.1%	11.3%	14.7%	15.3%	14.2%	12.8%	16.6%	15.0%	15.3%	17.8%		

## Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2004	FYE 2005	FYE 2006	FYE 2007	FYE 2008 (Project)	FYE 2007 1H	2H	FYE 2008 1H	2H
Capital expenditures	3,505	3,697	7,488	10,893	11,530	4,567	6,326	4,945	
Depreciation	6,083	5,503	5,509	5,948	7,444	2,818	3,130	3,435	
Research & Development costs	1,092	2,215	3,422	3,595	3,400	1,824	1,771	1,780	