
Data Summary

FYE 2018

Reference materials

Major exchange rates (1st Quarter)

(Yen)

Currency	Target period*1	FYE2014 1st Quarter	FYE2015 1st Quarter	FYE2016 1st Quarter	FYE2017 1st Quarter	FYE2018 1st Quarter
US\$	①	98.78	102.16	121.43	108.07	111.10
US\$	②	97.72	102.77	119.16	115.35	113.60
EURO	①	128.96	140.06	134.19	121.90	122.27
EURO	②	122.06	140.79	133.99	127.14	121.05
Can\$	①	96.51	93.67	98.64	83.73	82.67
A\$	①	97.93	95.32	94.33	80.52	83.45
THB	②	3.11	3.15	3.65	3.24	3.24
NT\$	①	3.31	3.39	3.93	3.32	3.66
RMB	②	14.88	16.89	19.07	17.59	16.55
WON	②	0.085	0.096	0.108	0.096	0.099
MXN	②	—	—	—	6.39	5.60

*1 : ① From April 1 through June 30, ② from January 1 through March 31

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017				FYE 2018				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Order acceptance)														
Chain	54,788	60,530	63,168	60,999		13,978	15,330	15,351	16,340	16,554				
PTUC*	22,025	22,389	21,745	21,576		5,243	5,329	5,344	5,660	5,949				
Automotive Parts	60,785	66,279	74,235	75,197		18,234	18,117	18,677	20,169	19,739				
Materials Handling Systems	40,194	44,627	43,460	42,826		11,822	10,075	10,024	10,905	11,383				
Other	1,895	2,258	2,165	2,455		666	407	784	598	631				
Total	179,689	196,086	204,776	203,056		49,944	49,259	50,180	53,673	54,257				
(Backlog)														
Chain	7,409	7,932	8,215	9,789		7,437	8,459	9,659	9,789	10,758				
PTUC*	3,072	3,361	3,464	3,732		3,632	3,622	3,625	3,732	4,053				
Automotive Parts	867	169	931	982		739	809	1,082	982	1,003				
Materials Handling Systems	18,023	17,926	16,876	18,716		19,843	18,221	18,353	18,716	21,645				
Other	167	265	88	163		282	81	280	163	228				
Total	29,540	29,655	29,576	33,385		31,935	31,194	33,003	33,385	37,689				

*1 : P.T.U.C = Power Transmission Units and Components

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE2017				FYE2018			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales) ^{*1}													
Chain	55,828	61,721	63,998	60,600		14,547	14,562	14,980	16,509	15,982			
PTUC ^{*2}	21,612	22,557	21,975	21,563		5,083	5,369	5,455	5,654	5,725			
Automotive Parts	60,674	66,978	73,473	75,147		18,425	18,048	18,403	20,269	19,719			
Materials Handling Systems	39,565	45,169	44,354	41,043		8,445	11,254	9,981	11,362	8,347			
Other	2,719	2,968	3,186	3,001		631	765	730	874	704			
Consolidated	178,022	196,738	203,976	198,762		46,596	49,143	49,004	54,017	49,870			
(Operating profit)													
Chain	3,763	5,002	6,172	7,102		1,409	1,655	1,898	2,139	1,788			
PTUC ^{*2}	2,273	2,400	2,428	2,218		493	460	667	596	690			
Automotive Parts	10,119	11,916	12,258	12,385		3,007	2,815	3,370	3,192	2,680			
Materials Handling Systems	1,192	1,940	659	706		-599	562	127	616	-448			
Other	63	123	84	-1		-18	-6	-5	29	-23			
Consolidated	17,354	21,427	21,570	21,647		4,139	5,350	5,818	6,338	4,331			
(Operating profit, percent)													
Chain	6.7%	8.1%	9.6%	11.7%		9.7%	11.4%	12.7%	13.0%	11.2%			
PTUC ^{*2}	10.5%	10.6%	11.0%	10.3%		9.7%	8.6%	12.2%	10.5%	12.1%			
Automotive Parts	16.7%	17.8%	16.7%	16.5%		16.3%	15.6%	18.3%	15.7%	13.6%			
Materials Handling Systems	3.0%	4.3%	1.5%	1.7%		—	5.0%	1.3%	5.4%	—			
Other	2.3%	4.2%	2.6%	—		—	—	—	3.3%	—			
Consolidated	9.7%	10.9%	10.6%	10.9%		8.9%	10.9%	11.9%	11.7%	8.7%			

*1 : Sales figures include internal sales and transfers between segments.

*2 : P.T.U.C = Power Transmission Units and Components

Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017				FYE 2018				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Sales)*														
Japan	110,585	119,349	121,347	117,795		26,713	29,394	29,865	31,823	27,906				
America	43,551	48,749	51,671	50,830		13,125	11,945	11,912	13,848	13,184				
Europe	22,056	26,545	24,219	23,181		5,787	6,009	5,474	5,911	5,953				
Indian Ocean Rim	9,741	10,718	12,626	12,763		3,043	3,041	3,144	3,535	3,541				
China	11,044	14,062	16,494	18,186		3,845	4,301	4,781	5,259	4,850				
South Korea, Taiwan	5,011	7,115	8,578	8,378		2,080	2,095	2,046	2,157	2,483				
(Operating profit)														
Japan	9,234	12,694	12,621	11,351		1,694	2,933	3,442	3,282	2,006				
America	3,964	4,162	4,496	4,853		1,502	1,171	948	1,232	972				
Europe	471	890	531	687		4	194	261	228	23				
Indian Ocean Rim	1,384	1,385	1,680	1,744		417	426	408	493	524				
China	954	1,008	273	925		29	201	275	420	137				
South Korea, Taiwan	372	258	405	273		46	114	82	31	197				
(Operating profit, percent)														
Japan	8.4%	10.6%	10.4%	9.6%		6.3%	10.0%	11.5%	10.3%	7.2%				
America	9.1%	8.5%	8.7%	9.5%		11.5%	9.8%	8.0%	8.9%	7.5%				
Europe	2.1%	3.4%	2.2%	3.0%		0.1%	3.2%	4.8%	3.9%	0.4%				
Indian Ocean Rim	14.2%	12.9%	13.3%	13.7%		13.7%	14.0%	13.0%	13.9%	14.8%				
China	8.6%	7.2%	1.7%	5.1%		0.8%	4.7%	5.8%	8.0%	2.8%				
South Korea, Taiwan	7.4%	3.6%	4.7%	3.3%		2.2%	5.4%	4.0%	1.4%	8.0%				

*1 : Sales figures include internal sales and transfers between segments.