
Data Summary

FYE 2016

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2012	FYE 2013	FYE 2014	FYE 2015	FYE 2016	FYE2015				FYE2016			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales)													
Chain	51,692	50,250	55,828	61,721	63,998	14,900	14,793	16,016	16,010	16,117	16,381	15,664	15,834
P.T.U.C ^{※1}	21,364	19,664	21,612	22,557	21,975	5,488	5,712	5,688	5,669	5,315	5,766	5,634	5,260
Automotive Parts	43,509	49,397	60,674	66,978	73,473	16,285	16,205	16,648	17,839	17,637	18,184	18,207	19,445
Materials Handling Systems	27,977	30,246	39,565	45,169	44,354	7,741	11,743	11,083	14,600	9,329	12,829	10,567	11,628
Other	2,911	2,846	2,719	2,968	3,186	669	758	672	868	652	771	796	966
Consolidated	144,986	150,002	178,022	196,738	203,976	44,448	48,500	49,396	54,392	48,391	53,097	50,028	52,459
(Operating profit)													
Chain	3,462	3,586	3,763	5,002	6,172	1,307	1,047	1,693	953	1,489	1,638	1,484	1,559
P.T.U.C ^{※1}	2,512	1,955	2,273	2,400	2,428	532	586	715	565	584	628	749	465
Automotive Parts	4,846	6,494	10,119	11,916	12,258	3,176	2,992	2,891	2,855	2,947	2,968	3,160	3,182
Materials Handling Systems	878	531	1,192	1,940	659	-493	703	496	1,234	-192	673	56	121
Other	170	143	63	123	84	16	31	-25	102	7	12	23	40
Consolidated	12,081	12,579	17,354	21,427	21,570	4,547	5,374	5,778	5,727	4,818	5,909	5,471	5,371
(Operating profit, percent)													
Chain	6.7%	7.1%	6.7%	8.1%	9.6%	8.8%	7.1%	10.6%	6.0%	9.2%	9.6%	9.6%	9.6%
P.T.U.C ^{※1}	11.8%	9.9%	10.5%	10.6%	11.0%	9.7%	10.3%	12.6%	10.0%	11.0%	10.9%	11.7%	11.0%
Automotive Parts	11.1%	13.1%	16.7%	17.8%	16.7%	19.5%	18.5%	17.4%	16.0%	16.7%	16.5%	16.8%	16.7%
Materials Handling Systems	3.1%	1.8%	3.0%	4.3%	1.5%	—	6.0%	4.5%	8.5%	—	2.2%	1.6%	1.5%
Other	5.9%	5.0%	2.3%	4.2%	2.6%	2.4%	4.1%	—	11.8%	1.1%	1.4%	1.9%	2.6%
Consolidated	8.3%	8.4%	9.7%	10.9%	10.6%	10.2%	11.1%	11.7%	10.5%	10.0%	11.1%	10.9%	10.2%

※P.T.U.C : Power Transmission Units and Components

Segment Information (by region) (from FYE 2014)

(Yen, millions)

	[Fiscal year]			[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2015				FYE 2016				
				1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Sales)												
Japan	110,585	119,349	121,347	26,188	31,229	30,472	31,460	28,380	32,025	30,098	30,844	
America	43,551	48,749	51,671	11,625	10,948	12,254	13,922	13,356	12,979	12,256	13,080	
Europe	22,056	26,545	24,219	6,078	5,854	7,032	7,581	5,996	6,460	6,062	5,701	
Indian Ocean Rim	9,741	10,718	12,626	2,591	2,538	2,749	2,840	3,214	2,899	3,176	3,337	
China	11,044	14,062	16,494	3,121	3,565	3,603	3,773	3,559	4,329	4,151	4,455	
South Korea, Taiwan	5,011	7,115	8,578	1,531	1,834	1,725	2,025	1,796	2,275	2,093	2,414	
(Operating profit)												
Japan	9,234	12,694	12,621	2,104	3,468	3,616	3,506	2,660	3,399	3,357	3,205	
America	3,964	4,162	4,496	1,348	872	969	973	1,153	1,275	934	1,134	
Europe	471	890	531	62	75	516	237	70	206	137	118	
Indian Ocean Rim	1,384	1,385	1,680	404	369	301	311	468	377	478	357	
China	954	1,008	273	343	240	309	116	78	131	104	-40	
South Korea, Taiwan	372	258	405	119	141	-17	15	31	158	147	69	
(Operating profit, percent)												
Japan	8.4%	10.6%	10.4%	8.0%	11.1%	11.9%	11.1%	9.4%	10.6%	11.2%	10.4%	
America	9.1%	8.5%	8.7%	11.6%	8.0%	7.9%	7.0%	8.6%	9.8%	7.6%	8.7%	
Europe	2.1%	3.4%	2.2%	1.0%	1.3%	7.3%	3.1%	1.2%	3.2%	2.3%	2.1%	
Indian Ocean Rim	14.2%	12.9%	13.3%	15.6%	14.5%	10.9%	11.0%	14.6%	13.0%	15.1%	10.7%	
China	8.6%	7.2%	1.7%	11.0%	6.7%	8.6%	3.1%	2.2%	3.0%	2.5%	—	
South Korea, Taiwan	7.4%	3.6%	4.7%	7.8%	7.8%	—	0.7%	1.7%	6.9%	7.0%	2.9%	

Segment Information (by region) ~ FYE 2014

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2010	FYE 2011	FYE 2012	FYE 2013	FYE 2014	FYE2013				FYE2014			
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q
(Sales)													
Japan	89,863	108,607	112,940	110,183	110,585	26,955	28,581	26,360	28,287	24,935	27,702	27,007	30,941
North America	20,042	24,918	25,444	29,967	43,329	6,935	6,389	6,783	9,860	10,542	10,396	11,020	11,371
Europe	5,464	10,966	12,335	14,566	22,056	3,262	2,986	3,281	5,037	4,966	5,207	5,774	6,109
Asia / Oceania	9,819	12,972	13,910	17,027	25,740	4,012	4,346	4,348	4,321	5,782	6,352	6,394	7,212
Other areas	28	72	89	95	222	13	10	43	29	61	76	47	38
(Operating profit)													
Japan	5,504	8,650	9,165	8,570	9,234	2,219	2,267	1,939	2,145	1,394	2,413	2,821	2,606
North America	334	1,077	1,338	2,103	3,998	624	402	331	746	922	850	1,225	1,001
Europe	201	(323)	242	429	471	99	123	107	100	6	(28)	177	316
Asia / Oceania	1,044	1,685	1,419	1,417	2,710	421	374	394	228	560	666	662	822
Other areas	(54)	(48)	(53)	(55)	(34)	(14)	(15)	(12)	(14)	(18)	(10)	(2)	(4)
(Operating profit, percent)													
Japan	6.1%	8.0%	8.1%	7.8%	8.4%	8.2%	7.9%	7.4%	7.6%	8.2%	7.9%	7.4%	7.6%
North America	1.7%	4.3%	5.3%	7.0%	9.2%	9.0%	6.3%	4.9%	7.6%	9.0%	6.3%	4.9%	7.6%
Europe	3.7%	—	2.0%	2.9%	2.1%	3.1%	4.1%	3.3%	2.0%	3.1%	4.1%	3.3%	2.0%
Asia / Oceania	10.6%	13.0%	10.2%	8.3%	10.5%	10.5%	8.6%	9.1%	5.3%	10.5%	8.6%	9.1%	5.3%
Other areas	—	—	—	—	—	—	—	—	—	—	—	—	—

Breakdown of Overseas Sales (from FYE 2014)

(Yen, millions)

	[Fiscal year]			[Half year]			
	FYE 2014	FYE 2015	FYE 2016	FYE 2015		FYE 2016	
				1H	2H	1H	2H
(Consolidated sales)	178,022	196,738	203,976	92,948	103,790	101,488	102,488
U.S.A	36,446	40,348	43,062	19,046	21,302	22,069	20,993
Other	6,401	7,656	8,316	3,530	4,126	4,018	4,298
Europe	21,434	24,021	23,000	11,411	12,610	11,796	11,204
Indian Ocean Rim	12,237	12,851	12,824	5,892	6,959	6,409	6,415
China	12,612	13,868	15,251	6,419	7,449	7,338	7,913
South Korea, Taiwan	5,553	7,550	8,638	3,596	3,954	4,132	4,506
Total of overseas sales	94,687	106,297	111,094	49,896	56,401	55,765	55,329
Total of domestic sales	83,335	90,441	92,882	43,052	47,389	45,723	47,159
(Percent, sales by region)							
U.S.A	21.0%	20.5%	21.1%	20.5%	20.5%	21.7%	20.2%
Other	3.6%	3.9%	4.1%	3.8%	4.0%	4.0%	4.1%
Europe	11.7%	12.2%	11.3%	12.3%	12.1%	11.6%	10.8%
Indian Ocean Rim	6.3%	6.5%	6.3%	6.3%	6.7%	6.3%	6.2%
China	6.6%	7.0%	7.5%	6.9%	7.2%	7.2%	7.6%
South Korea, Taiwan	3.3%	3.8%	4.2%	3.9%	3.8%	4.1%	4.3%
Percent, all overseas sales	53.2%	54.0%	54.5%	53.7%	54.3%	54.9%	53.3%

Breakdown of Overseas Sales ~FYE 2014

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2010	FYE 2011	FYE 2012	FYE 2013	FYE 2014	FYE2013		FYE2014	
						1H	2H	1H	2H
(Consolidated sales)	112,759	138,243	144,896	150,002	178,022	72,773	77,229	84,532	93,490
U. S. A	18,190	22,598	21,413	25,590	36,446	11,422	14,168	17,782	18,664
Europe	5,554	10,626	11,581	13,830	20,687	5,638	8,192	9,604	11,083
Asia / Oceania	12,974	20,104	19,790	21,357	30,403	10,712	10,645	13,722	16,681
Other areas*	2,191	4,066	4,105	4,621	7,149	2,033	2,588	3,373	3,776
Total of overseas sales	38,911	57,395	56,890	65,400	94,687	29,806	35,594	44,482	50,205
Total of domestic sales	73,848	80,848	88,006	84,602	83,335	42,967	41,635	40,050	43,285
(Percent, sales by region)									
U. S. A	16.1%	16.3%	14.8%	17.1%	20.5%	15.7%	18.9%	21.0%	24.9%
Europe	4.9%	7.7%	8.0%	9.2%	11.6%	7.7%	10.9%	11.4%	14.8%
Asia / Oceania	11.5%	14.5%	13.7%	14.2%	17.1%	14.7%	14.2%	16.2%	22.2%
Other areas*	1.9%	2.9%	2.8%	3.1%	4.0%	2.8%	3.4%	4.0%	5.0%
Percent, all overseas sales	34.5%	41.5%	39.3%	43.6%	53.2%	41.0%	47.4%	52.6%	66.9%
(Percent growth year on year)									
U. S. A	—	24.2%	(5.2%)	19.5%	42.4%	4.1%	35.7%	55.7%	31.7%
Europe	—	91.3%	9.0%	19.4%	49.6%	(6.2%)	47.0%	70.3%	35.3%
Asia / Oceania	—	55.0%	(1.6%)	7.9%	42.4%	9.8%	6.1%	28.1%	56.7%
Other areas*	—	85.6%	1.0%	12.6%	54.7%	14.5%	11.1%	65.9%	45.9%
Total of overseas sales	—	47.5%	(0.9%)	15.0%	44.8%	4.5%	25.4%	49.2%	41.0%
Total of domestic sales	—	9.5%	8.9%	(3.9%)	(1.5%)	3.9%	(10.8%)	(6.8%)	4.0%

* include Canada

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2012	FYE 2013	FYE 2014	FYE 2015	FYE 2016	FYE 2015				FYE 2016			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Order acceptance)													
Chain	50,584	48,236	54,788	60,530	63,168	14,109	15,515	16,022	14,884	16,106	16,033	16,044	14,985
P.T.U.C ^{※1}	20,996	18,906	22,025	22,389	21,745	5,525	5,755	5,638	5,471	5,528	5,495	5,399	5,323
Automotive Parts	43,353	49,555	60,785	66,279	74,235	15,947	16,112	16,709	17,511	18,651	18,222	18,084	19,278
Materials Handling Systems	27,054	29,652	40,194	44,627	43,460	10,338	13,521	9,463	11,305	11,791	11,067	9,635	10,967
Other	1,978	2,054	1,895	2,258	2,165	553	481	492	732	507	552	643	463
Total	143,968	148,405	179,689	196,086	204,776	46,473	51,385	48,323	49,905	52,586	51,367	49,805	51,018
(Backlog)													
Chain	7,105	6,697	7,409	7,932	8,215	6,877	8,185	9,028	7,932	8,332	8,245	8,958	8,215
P.T.U.C ^{※1}	2,699	2,320	3,072	3,361	3,464	3,199	3,344	3,458	3,361	3,673	3,496	3,354	3,464
Automotive Parts	597	755	867	169	931	530	437	498	169	1,184	1,221	1,098	931
Materials Handling Systems	10,717	15,993	18,023	17,926	16,876	20,465	22,237	20,962	17,926	20,041	18,580	17,549	16,876
Other	115	227	167	265	88	247	179	180	265	331	321	416	88
Total	21,235	25,994	29,540	29,655	29,576	31,321	34,383	34,129	29,655	33,563	31,866	31,378	29,576

※1 P.T.U.C : Power Transmission Units and Components

Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2012	FYE 2013	FYE 2014	FYE 2015	FYE 2016	FYE 2015		FYE 2016	
						1H	2H	1H	2H
Capital expenditures	9,518	11,833	11,372	10,466	15,677	5,098	5,368	7,144	8,533
Depreciation	7,403	7,360	8,745	9,476	10,442	4,581	4,895	5,062	5,380
Research & Development costs	4,231	4,319	4,061	4,048	4,300	1,984	2,064	2,087	2,213