

Data Summary

FYE 2018



Tsubakimoto Chain Co. FYE2018_ 2nd Quarter

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017				FYE 2018				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Order acceptance)														
Chain	54,788	60,530	63,168	60,999		13,978	15,330	15,351	16,340	16,554	16,042			
PTUC*	22,025	22,389	21,745	21,576		5,243	5,329	5,344	5,660	5,949	6,385			
Automotive Parts	60,785	66,279	74,235	75,197		18,234	18,117	18,677	20,169	19,739	18,812			
Materials Handling Systems	40,194	44,627	43,460	42,826		11,822	10,075	10,024	10,905	11,383	9,998			
Other	1,895	2,258	2,165	2,455		666	407	784	598	631	995			
Total	179,689	196,086	204,776	203,056		49,944	49,259	50,180	53,673	54,257	52,232			
(Backlog)														
Chain	7,409	7,932	8,215	9,789		7,437	8,459	9,659	9,789	10,758	11,037			
PTUC*	3,072	3,361	3,464	3,732		3,632	3,622	3,625	3,732	4,053	4,603			
Automotive Parts	867	169	931	982		739	809	1,082	982	1,003	999			
Materials Handling Systems	18,023	17,926	16,876	18,716		19,843	18,221	18,353	18,716	21,645	20,160			
Other	167	265	88	163		282	81	280	163	228	562			
Total	29,540	29,655	29,576	33,385		31,935	31,194	33,003	33,385	37,689	37,363			

*1 : P.T.U.C = Power Transmission Units and Components



Tsubakimoto Chain Co. FYE2018_ 2nd Quarter

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE2017				FYE2018				
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q	
(Sales) ^{*1}														
Chain	55,828	61,721	63,998	60,600		14,547	14,562	14,980	16,509	15,982	16,289			
PTUC ^{*2}	21,612	22,557	21,975	21,563		5,083	5,369	5,455	5,654	5,725	5,979			
Automotive Parts	60,674	66,978	73,473	75,147		18,425	18,048	18,403	20,269	19,719	18,816			
Materials Handling Systems	39,565	45,169	44,354	41,043		8,445	11,254	9,981	11,362	8,347	11,793			
Other	2,719	2,968	3,186	3,001		631	765	730	874	704	787			
Consolidated	178,022	196,738	203,976	198,762		46,596	49,143	49,004	54,017	49,870	52,908			
(Operating profit)														
Chain	3,763	5,002	6,172	7,102		1,409	1,655	1,898	2,139	1,788	1,924			
PTUC ^{*2}	2,273	2,400	2,428	2,218		493	460	667	596	690	610			
Automotive Parts	10,119	11,916	12,258	12,385		3,007	2,815	3,370	3,192	2,680	2,481			
Materials Handling Systems	1,192	1,940	659	706		-599	562	127	616	-448	581			
Other	63	123	84	-1		-18	-6	-5	29	-23	-6			
Consolidated	17,354	21,427	21,570	21,647		4,139	5,350	5,818	6,338	4,331	5,167			
(Operating profit, percent)														
Chain	6.7%	8.1%	9.6%	11.7%		9.7%	11.4%	12.7%	13.0%	11.2%	11.8%			
PTUC ^{*2}	10.5%	10.6%	11.0%	10.3%		9.7%	8.6%	12.2%	10.5%	12.1%	10.2%			
Automotive Parts	16.7%	17.8%	16.7%	16.5%		16.3%	15.6%	18.3%	15.7%	13.6%	13.2%			
Materials Handling Systems	3.0%	4.3%	1.5%	1.7%		—	5.0%	1.3%	5.4%	—	4.9%			
Other	2.3%	4.2%	2.6%	—		—	—	—	3.3%	—	—			
Consolidated	9.7%	10.9%	10.6%	10.9%		8.9%	10.9%	11.9%	11.7%	8.7%	9.8%			

*1 : Sales figures include internal sales and transfers between segments.

*2 : P.T.U.C = Power Transmission Units and Components



Tsubakimoto Chain Co. FYE2018_ 2nd Quarter

Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017				FYE 2018				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Sales) [*]														
Japan	110,585	119,349	121,347	117,795		26,713	29,394	29,865	31,823	27,906	31,692			
America	43,551	48,749	51,671	50,830		13,125	11,945	11,912	13,848	13,184	12,271			
Europe	22,056	26,545	24,219	23,181		5,787	6,009	5,474	5,911	5,953	6,209			
Indian Ocean Rim	9,741	10,718	12,626	12,763		3,043	3,041	3,144	3,535	3,541	3,378			
China	11,044	14,062	16,494	18,186		3,845	4,301	4,781	5,259	4,850	5,265			
South Korea, Taiwan	5,011	7,115	8,578	8,378		2,080	2,095	2,046	2,157	2,483	2,758			
(Operating profit)														
Japan	9,234	12,694	12,621	11,351		1,694	2,933	3,442	3,282	2,006	3,191			
America	3,964	4,162	4,496	4,853		1,502	1,171	948	1,232	972	687			
Europe	471	890	531	687		4	194	261	228	23	35			
Indian Ocean Rim	1,384	1,385	1,680	1,744		417	426	408	493	524	416			
China	954	1,008	273	925		29	201	275	420	137	259			
South Korea, Taiwan	372	258	405	273		46	114	82	31	197	296			
(Operating profit, percent)														
Japan	8.4%	10.6%	10.4%	9.6%		6.3%	10.0%	11.5%	10.3%	7.2%	10.1%			
America	9.1%	8.5%	8.7%	9.5%		11.5%	9.8%	8.0%	8.9%	7.5%	5.6%			
Europe	2.1%	3.4%	2.2%	3.0%		0.1%	3.2%	4.8%	3.9%	0.4%	0.6%			
Indian Ocean Rim	14.2%	12.9%	13.3%	13.7%		13.7%	14.0%	13.0%	13.9%	14.8%	12.3%			
China	8.6%	7.2%	1.7%	5.1%		0.8%	4.7%	5.8%	8.0%	2.8%	4.9%			
South Korea, Taiwan	7.4%	3.6%	4.7%	3.3%		2.2%	5.4%	4.0%	1.4%	8.0%	10.7%			

*1 : Sales figures include internal sales and transfers between segments.



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Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]					[Half year]			
	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017		FYE 2018	
						1H	2H	1H	2H
(Consolidated sales)	178,022	196,738	203,976	198,762		95,740	103,022	102,778	
USA	36,446	40,348	43,062	39,865		19,457	20,408	19,674	
Other	6,401	7,656	8,316	9,047		4,591	4,456	4,346	
Europe	21,434	24,021	23,000	22,298		11,272	11,026	11,864	
Indian Ocean Rim	12,237	12,851	12,824	13,452		6,369	7,083	6,752	
China	12,612	13,868	15,251	16,531		7,451	9,080	9,181	
South Korea, Taiwan	5,553	7,550	8,638	7,978		3,980	3,998	5,521	
Total of overseas sales	94,687	106,297	111,094	109,174		53,122	56,052	57,340	
Total of domestic sales	83,335	90,441	92,882	89,588		42,617	46,971	45,438	
(Percent, sales by region)									
USA	21.0%	20.5%	21.1%	20.1%		20.3%	19.7%	19.1%	
Other	3.6%	3.9%	4.1%	4.6%		4.8%	4.3%	4.2%	
Europe	11.7%	12.2%	11.3%	11.2%		11.8%	10.6%	11.5%	
Indian Ocean Rim	6.3%	6.5%	6.3%	6.8%		6.7%	6.8%	6.6%	
China	6.6%	7.0%	7.5%	8.3%		7.8%	8.7%	8.9%	
South Korea, Taiwan	3.3%	3.8%	4.2%	4.0%		4.2%	3.9%	5.4%	
Percent, all overseas sales	53.2%	54.0%	54.5%	54.9%		55.5%	54.0%	55.8%	



Tsubakimoto Chain Co. FYE2018_ 2nd Quarter

Investment in Plant and Equipment, and R & D Expenses

(Yen, millions)

	[Fiscal year]						[Half year]			
	FYE 2013	FYE 2014	FYE 2015	FYE 2016	FYE 2017	FYE 2018	FYE 2017		FYE 2018	
							1H	2H	1H	2H
Capital expenditures	11,833	11,372	10,466	15,677	13,995		7,042	6,953	9,536	
Depreciation	7,360	8,745	9,476	10,442	10,342		5,054	5,288	5,332	
Research & Development costs	4,319	4,061	4,048	4,300	4,341		2,162	2,179	2,218	

Reference materials

Exchange rates (1st Half)

(Yen)

Currency	Target period*	FYE2014 1st Half	FYE2015 1st Half	FYE2016 1st Half	FYE2017 1st Half	FYE2018 1st Half
US\$	①	98.86	103.01	121.88	105.21	111.05
US\$	②	97.72	102.46	120.30	111.71	112.34
EURO	①	129.98	138.89	135.10	118.05	126.32
EURO	②	125.62	140.41	134.09	124.52	121.67
Can\$	①	95.84	94.57	96.12	81.11	85.58
A\$	①	94.22	95.76	91.62	79.04	85.53
THB	②	3.21	3.15	3.66	3.15	3.24
NT\$	①	3.31	3.42	3.38	3.27	3.66
RMB	②	15.49	16.64	19.32	17.05	16.38
WON	②	0.087	0.098	0.109	0.094	0.099
MXN	②	—	—	—	6.18	5.79

* ① From April 1 through September 30, ② From January 1 through June 31



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