

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	39,608	46,108	48,040	56,119	189,875	55,633	57,549	57,356		
Backlog	46,332	44,661	43,652	44,846	44,846	50,529	56,044	60,908		
Net Sales	40,829	47,642	49,058	55,868	193,399	50,326	52,191	52,940		
Operating income	1,169	1,873	1,259	4,595	8,896	3,995	4,190	4,819		
Operating income ratio	2.9%	3.9%	2.6%	8.2%	4.6%	7.9%	8.0%	9.1%		
Ordinary income	1,649	2,333	1,974	5,070	11,026	4,797	4,359	5,536		
Net income ※2	1,211	1,879	2,030	3,586	8,706	3,439	3,185	3,995		

## 2. Segment Information (by business group)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	14,027	14,434	15,820	17,248	61,529	19,636	20,315	20,423		
Backlog	10,383	10,905	11,866	12,966	12,966	16,083	18,660	20,628		
Sales ※3	14,640	14,366	15,291	17,015	61,312	17,087	18,260	19,100		
Operating income	1,594	1,451	2,030	2,787	7,862	2,439	2,703	3,052		
Operating income ratio	10.9%	10.1%	13.3%	16.4%	12.8%	14.3%	14.8%	16.0%		
<b>Motion Control</b>										
Order acceptance	3,986	4,178	4,342	4,838	17,344	5,738	5,676	5,995		
Backlog	4,337	4,108	3,900	4,166	4,166	5,426	6,294	7,328		
Sales ※3	4,203	4,515	4,609	4,697	18,024	4,616	4,922	5,167		
Operating income	188	141	263	155	747	185	241	406		
Operating income ratio	4.5%	3.1%	5.7%	3.3%	4.1%	4.0%	4.9%	7.9%		
<b>Mobility</b>										
Order acceptance	10,717	13,921	17,258	17,836	59,732	17,105	15,413	15,487		
Backlog	801	844	1,044	1,146	1,146	1,162	1,242	1,249		
Sales ※3	10,779	13,879	17,058	17,734	59,450	17,092	15,327	15,472		
Operating income	-159	104	1,764	2,073	3,782	2,160	1,488	1,390		
Operating income ratio	-	0.7%	10.3%	11.7%	6.4%	12.6%	9.7%	9.0%		
<b>Materials Handling</b>										
Order acceptance	9,988	12,945	9,927	15,396	48,256	12,529	15,510	14,786		
Backlog	30,304	28,464	26,402	26,446	26,446	27,635	29,509	31,292		
Sales ※3	10,993	14,797	11,997	15,831	53,618	11,562	13,771	13,215		
Operating income	-201	487	-2,461	-27	-2,202	-420	198	425		
Operating income ratio	-	3.3%	-	-	-	-	1.4%	3.2%		
<b>Other</b>										
Order acceptance	889	630	692	801	3,012	622	636	665		
Backlog	505	339	438	121	121	221	337	409		
Sales ※3	881	999	781	1,280	3,941	668	670	297		
Operating income	-91	-80	-101	-58	-330	-112	-110	-117		
Operating income ratio	-	-	-	-	-	-	-	-		

&lt; Note &gt;

※1 : Quarterly data is for each accounting period (3 months).

※2 : Profit attributable to owners of parent

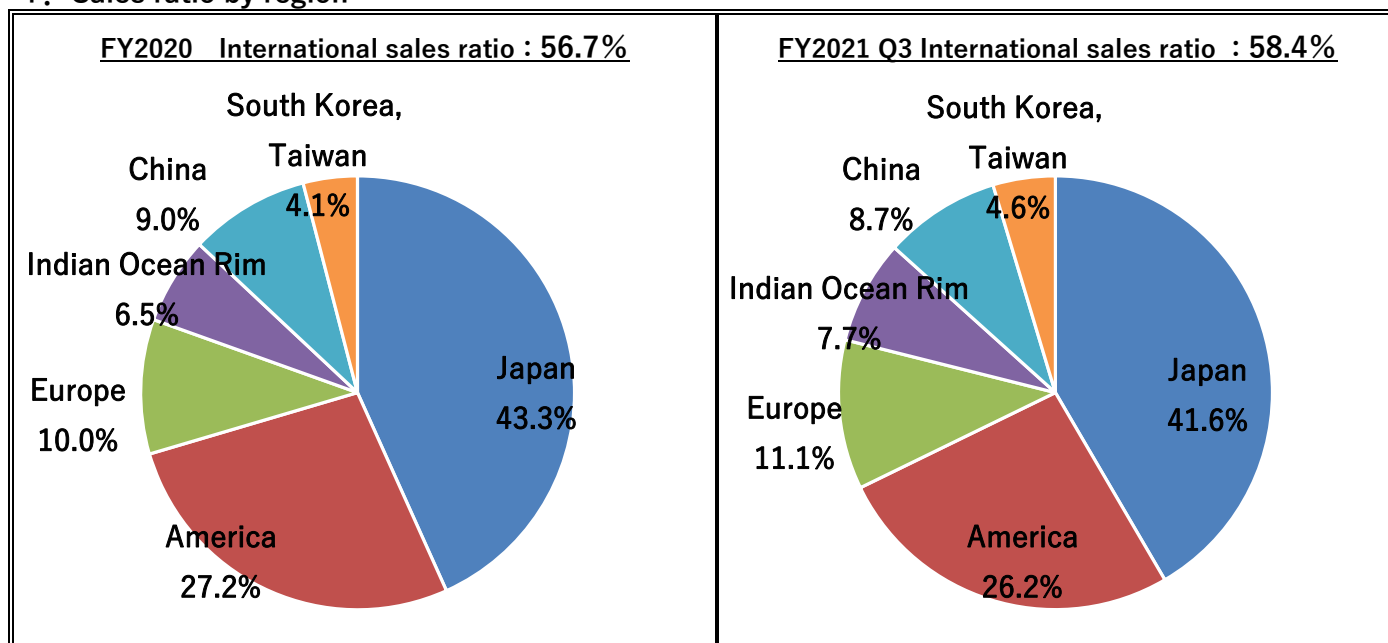
※3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	22,526	25,688	26,703	29,499	104,416	27,867	28,535	30,037		
Operating income	-165	1,132	1,956	1,654	4,577	1,783	2,013	2,764		
Operating income ratio	-	4.4%	7.3%	5.6%	4.4%	6.4%	6.4%	6.4%		
<b>America</b>										
Sales <sup>※3</sup>	11,374	13,925	13,207	14,967	53,473	13,989	13,789	13,810		
Operating income	137	406	-1,894	685	-666	846	709	604		
Operating income ratio	1.2%	2.9%	-	4.6%	-	6.1%	6.1%	6.1%		
<b>Europe</b>										
Sales <sup>※3</sup>	4,860	4,641	5,157	5,609	20,267	5,964	5,940	6,021		
Operating income	0	77	237	583	897	272	273	320		
Operating income ratio	0.0%	1.7%	4.6%	10.4%	4.4%	4.6%	4.6%	4.6%		
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	3,712	2,189	2,997	3,854	12,752	4,255	4,074	3,915		
Operating income	508	4	301	402	1,215	660	541	417		
Operating income ratio	13.7%	0.2%	10.0%	10.4%	9.5%	15.5%	15.5%	15.5%		
<b>China</b>										
Sales <sup>※3</sup>	2,860	4,679	5,201	6,942	19,682	4,378	5,315	5,898		
Operating income	-192	251	540	681	1,280	280	361	507		
Operating income ratio	-	5.4%	10.4%	9.8%	6.5%	6.4%	6.4%	6.4%		
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,226	1,556	2,053	2,219	8,054	2,431	2,716	2,343		
Operating income	82	-115	-21	7	-47	82	137	77		
Operating income ratio	3.7%	-	-	0.3%	-	3.4%	3.4%	3.4%		

## 4. Sales ratio by region



## 5. Exchange rates (3rd Quarter)

(JP Yen)

	US\$ <sup>※5</sup>	US\$ <sup>※6</sup>	EURO <sup>※5</sup>	EURO <sup>※6</sup>	Can\$	A\$	THB	NT\$	RMB	WON	MXN
FY2021	106.11	107.55	122.44	120.94	79.22	74.34	3.415	3.62	15.36	0.090	4.96
FY2022	111.14	108.58	130.60	129.87	88.96	82.68	3.449	3.98	16.78	0.096	5.39

&lt; Note &gt;

※ 3 : Sales figures include internal sales and transfers between segments.

※ 5 : From April 1 through December 31, ※ 6 : From January 1 through September 30