

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	39,608	46,108	48,040	56,119	189,875	55,633	57,549	57,356	62,002	232,540
Backlog	46,332	44,661	43,652	44,846	44,846	50,529	56,044	60,908	63,885	63,885
Net Sales	40,829	47,642	49,058	55,868	193,399	50,326	52,191	52,940	60,420	215,879
Operating income	1,169	1,873	1,259	4,595	8,896	3,995	4,190	4,819	4,837	17,842
Operating income ratio	2.9%	3.9%	2.6%	8.2%	4.6%	7.9%	8.0%	9.1%	8.0%	8.3%
Ordinary income	1,649	2,333	1,974	5,070	11,026	4,797	4,359	5,536	5,353	20,045
Net income ※2	1,211	1,879	2,030	3,586	8,706	3,439	3,185	3,995	3,924	14,543

## 2. Segment Information (by business group)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	14,027	14,434	15,820	17,248	61,529	19,636	20,315	20,423	20,927	81,301
Backlog	10,383	10,905	11,866	12,966	12,966	16,083	18,660	20,628	23,177	23,177
Sales ※3	14,640	14,366	15,291	17,015	61,312	17,087	18,260	19,100	19,726	74,174
Operating income	1,594	1,451	2,030	2,787	7,862	2,439	2,703	3,052	2,811	11,005
Operating income ratio	10.9%	10.1%	13.3%	16.4%	12.8%	14.3%	14.8%	16.0%	14.3%	14.8%
<b>Motion Control</b>										
Order acceptance	3,986	4,178	4,342	4,838	17,344	5,738	5,676	5,995	5,444	22,853
Backlog	4,337	4,108	3,900	4,166	4,166	5,426	6,294	7,328	7,788	7,788
Sales ※3	4,203	4,515	4,609	4,697	18,024	4,616	4,922	5,167	5,200	19,906
Operating income	188	141	263	155	747	185	241	406	297	1,129
Operating income ratio	4.5%	3.1%	5.7%	3.3%	4.1%	4.0%	4.9%	7.9%	5.7%	5.7%
<b>Mobility</b>										
Order acceptance	10,717	13,921	17,258	17,836	59,732	17,105	15,413	15,487	18,194	66,199
Backlog	801	844	1,044	1,146	1,146	1,162	1,242	1,249	1,319	1,319
Sales ※3	10,779	13,879	17,058	17,734	59,450	17,092	15,327	15,472	18,135	66,027
Operating income	-159	104	1,764	2,073	3,782	2,160	1,488	1,390	1,530	6,568
Operating income ratio	-	0.7%	10.3%	11.7%	6.4%	12.6%	9.7%	9.0%	8.4%	9.9%
<b>Materials Handling</b>										
Order acceptance	9,988	12,945	9,927	15,396	48,256	12,529	15,510	14,786	16,454	59,279
Backlog	30,304	28,464	26,402	26,446	26,446	27,635	29,509	31,292	30,973	30,973
Sales ※3	10,993	14,797	11,997	15,831	53,618	11,562	13,771	13,215	17,179	55,728
Operating income	-201	487	-2,461	-27	-2,202	-420	198	425	596	799
Operating income ratio	-	3.3%	-	-	-	-	1.4%	3.2%	3.5%	1.4%
<b>Other</b>										
Order acceptance	889	630	692	801	3,012	622	636	665	982	2,905
Backlog	505	339	438	121	121	221	337	409	627	627
Sales ※3	881	999	781	1,280	3,941	668	670	297	1,439	3,074
Operating income	-91	-80	-101	-58	-330	-112	-110	-117	-103	-442
Operating income ratio	-	-	-	-	-	-	-	-	-	-

&lt; Note &gt;

※1 : Quarterly data is for each accounting period (3 months).

※2 : Profit attributable to owners of parent

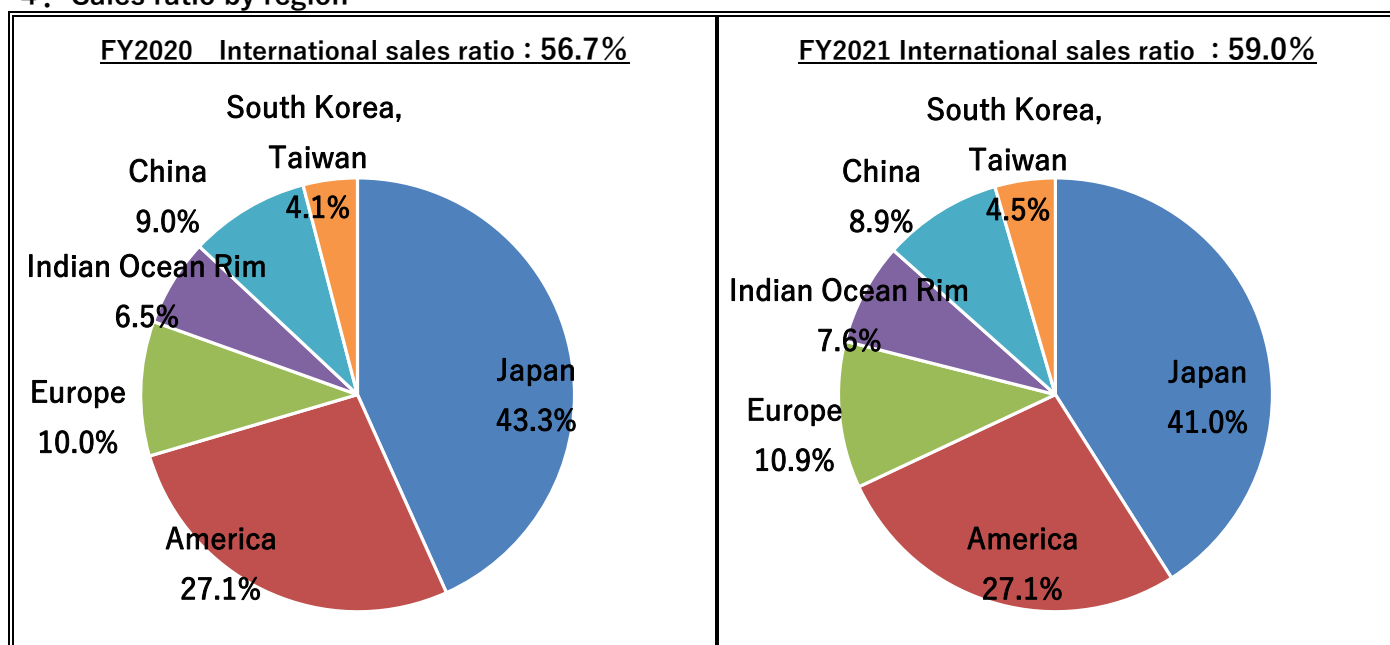
※3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	22,526	25,688	26,703	29,499	104,416	27,867	28,535	30,037	31,650	118,089
Operating income	-165	1,132	1,956	1,654	4,577	1,783	2,013	2,764	2,212	8,772
Operating income ratio	-	4.4%	7.3%	5.6%	4.4%	6.4%	7.1%	9.2%	7.0%	7.4%
<b>America</b>										
Sales <sup>※3</sup>	11,374	13,925	13,207	14,967	53,473	13,989	13,789	13,810	17,896	59,484
Operating income	137	406	-1,894	685	-666	846	709	604	867	3,026
Operating income ratio	1.2%	2.9%	-	4.6%	-	6.1%	5.1%	4.4%	4.8%	5.1%
<b>Europe</b>										
Sales <sup>※3</sup>	4,860	4,641	5,157	5,609	20,267	5,964	5,940	6,021	6,484	24,409
Operating income	0	77	237	583	897	272	273	320	390	1,255
Operating income ratio	0.0%	1.7%	4.6%	10.4%	4.4%	4.6%	4.6%	5.3%	6.0%	5.1%
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	3,712	2,189	2,997	3,854	12,752	4,255	4,074	3,915	4,295	16,539
Operating income	508	4	301	402	1,215	660	541	417	352	1,970
Operating income ratio	13.7%	0.2%	10.0%	10.4%	9.5%	15.5%	13.3%	10.7%	8.2%	11.9%
<b>China</b>										
Sales <sup>※3</sup>	2,860	4,679	5,201	6,942	19,682	4,378	5,315	5,898	6,720	22,311
Operating income	-192	251	540	681	1,280	280	361	507	538	1,686
Operating income ratio	-	5.4%	10.4%	9.8%	6.5%	6.4%	6.8%	8.6%	8.0%	7.6%
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,226	1,556	2,053	2,219	8,054	2,431	2,716	2,343	2,529	10,019
Operating income	82	-115	-21	7	-47	82	137	77	16	312
Operating income ratio	3.7%	-	-	0.3%	-	3.4%	5.0%	3.3%	0.6%	3.1%

## 4. Sales ratio by region



## 5. Exchange rates

(JP Yen)

	US\$ <sup>※5</sup>	US\$ <sup>※6</sup>	EURO <sup>※5</sup>	EURO <sup>※6</sup>	Can\$	A\$	THB	NT\$	RMB	WON	MXN
FY2021	106.10	106.76	123.76	121.88	80.34	76.20	3.416	3.66	15.48	0.091	4.99
FY2022	112.40	109.90	130.55	129.92	89.65	83.06	3.439	4.02	17.04	0.096	5.41

&lt; Note &gt;

※ 3 : Sales figures include internal sales and transfers between segments.

※ 5 : From April 1 through December 31, ※ 6 : From January 1 through September 30