

Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

1. Consolidated performance

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Consolidated										
Order acceptance	55,633	57,549	57,356	62,002	232,540	65,735	64,101			
Backlog	50,529	56,044	60,908	63,885	63,885	74,438	79,313			
Net Sales	50,326	52,191	52,940	60,420	215,879	57,968	60,965			
Operating income	3,995	4,190	4,819	4,837	17,842	4,329	4,046			
Operating income ratio	7.9%	8.0%	9.1%	8.0%	8.3%	7.5%	6.6%			
Ordinary income	4,797	4,359	5,536	5,353	20,045	5,399	4,490			
Net income ※2	3,439	3,185	3,995	3,924	14,543	3,753	3,003			

2. Segment Information (by business group)

(Yen, millions)

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Chain										
Order acceptance	19,636	20,315	20,423	20,927	81,301	23,460	23,316			
Backlog	16,083	18,660	20,628	23,177	23,177	26,949	29,351			
Sales ※3	17,087	18,260	19,100	19,726	74,174	21,487	22,122			
Operating income	2,439	2,703	3,052	2,811	11,005	3,091	3,194			
Operating income ratio	14.3%	14.8%	16.0%	14.3%	14.8%	14.4%	14.4%			
Motion Control										
Order acceptance	5,738	5,676	5,995	5,444	22,853	6,787	5,738			
Backlog	5,426	6,294	7,328	7,788	7,788	9,577	9,871			
Sales ※3	4,616	4,922	5,167	5,200	19,906	5,240	5,646			
Operating income	185	241	406	297	1,129	331	414			
Operating income ratio	4.0%	4.9%	7.9%	5.7%	5.7%	6.3%	7.3%			
Mobility										
Order acceptance	17,105	15,413	15,487	18,194	66,199	18,355	18,468			
Backlog	1,162	1,242	1,249	1,319	1,319	1,589	1,749			
Sales ※3	17,092	15,327	15,472	18,135	66,027	18,105	18,324			
Operating income	2,160	1,488	1,390	1,530	6,568	1,506	869			
Operating income ratio	12.6%	9.7%	9.0%	8.4%	9.9%	8.3%	4.7%			
Materials Handling										
Order acceptance	12,529	15,510	14,786	16,454	59,279	16,436	15,926			
Backlog	27,635	29,509	31,292	30,973	30,973	35,593	37,545			
Sales ※3	11,562	13,771	13,215	17,179	55,728	13,074	14,992			
Operating income	-420	198	425	596	799	-153	79			
Operating income ratio	-	1.4%	3.2%	3.5%	1.4%	-	0.5%			
Other										
Order acceptance	622	636	665	982	2,905	695	652			
Backlog	221	337	409	627	627	728	794			
Sales ※3	668	670	297	1,439	3,074	742	735			
Operating income	-112	-110	-117	-103	-442	-133	-132			
Operating income ratio	-	-	-	-	-	-	-			

< Note >

※ 1 : Quarterly data is for each accounting period (3 months).

※ 2 : Profit attributable to owners of parent

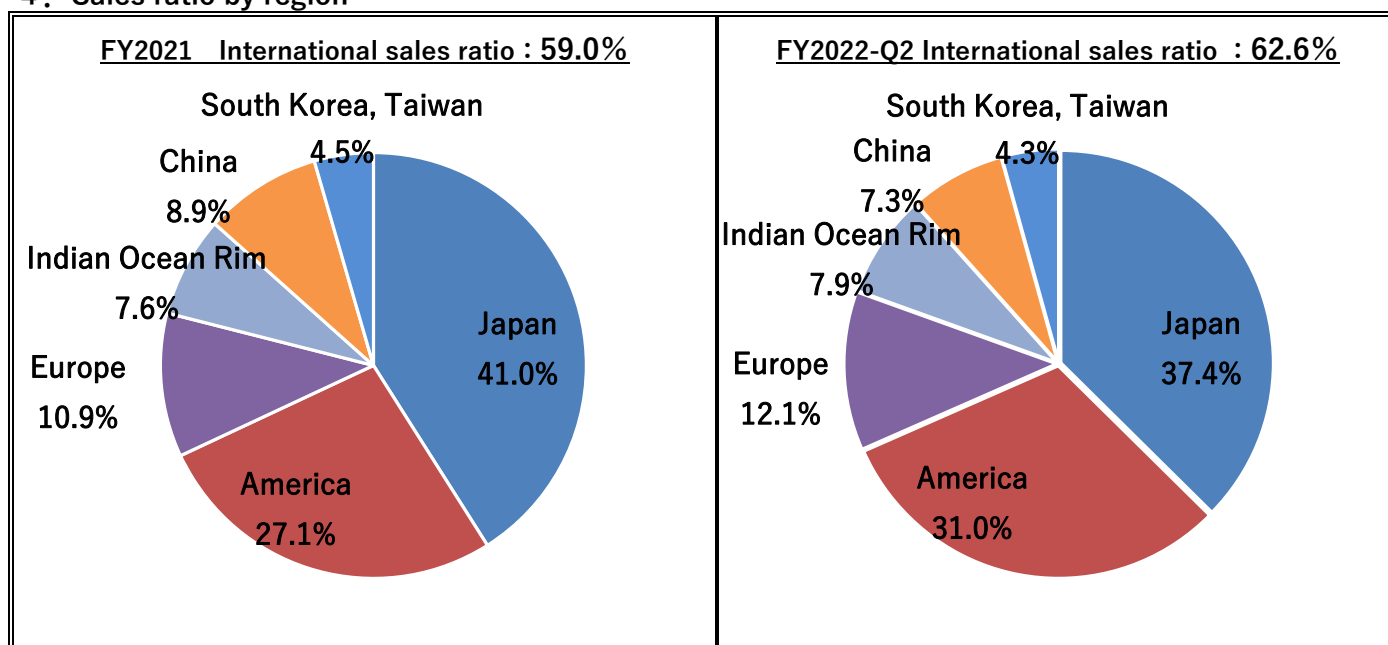
※ 3 : Sales figures include internal sales and transfers between segments.

3. Segment Information (by region)

(Yen, millions)

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Japan										
Sales ^{※3}	27,867	28,535	30,037	31,650	118,089	28,500	30,223			
Operating income	1,783	2,013	2,764	2,212	8,772	1,601	2,028			
Operating income ratio	6.4%	7.1%	9.2%	7.0%	7.4%	5.6%	6.7%			
America										
Sales ^{※3}	13,989	13,789	13,810	17,896	59,484	17,979	19,752			
Operating income	846	709	604	867	3,026	961	574			
Operating income ratio	6.1%	5.1%	4.4%	4.8%	5.1%	5.3%	2.9%			
Europe										
Sales ^{※3}	5,964	5,940	6,021	6,484	24,409	7,309	7,390			
Operating income	272	273	320	390	1,255	309	335			
Operating income ratio	4.6%	4.6%	5.3%	6.0%	5.1%	4.2%	4.5%			
Indian Ocean Rim										
Sales ^{※3}	4,255	4,074	3,915	4,295	16,539	4,925	4,753			
Operating income	660	541	417	352	1,970	568	575			
Operating income ratio	15.5%	13.3%	10.7%	8.2%	11.9%	11.5%	12.1%			
China										
Sales ^{※3}	4,378	5,315	5,898	6,720	22,311	5,367	5,252			
Operating income	280	361	507	538	1,686	416	183			
Operating income ratio	6.4%	6.8%	8.6%	8.0%	7.6%	7.8%	3.5%			
South Korea, Taiwan										
Sales ^{※3}	2,431	2,716	2,343	2,529	10,019	2,603	2,759			
Operating income	82	137	77	16	312	84	100			
Operating income ratio	3.4%	5.0%	3.3%	0.6%	3.1%	3.2%	3.6%			

4. Sales ratio by region



5. Exchange rates (Q2)

(JP Yen)

	US\$ ^{※4}	US\$ ^{※5}	EURO ^{※4}	EURO ^{※5}	Can\$ ^{※4}	AS\$ ^{※4}	THB ^{※5}	NT\$ ^{※4}	RMB ^{※5}	WON ^{※5}	MXN ^{※5}
FY2022-Q2	109.81	107.82	130.88	129.89	88.30	82.61	3.501	3.92	16.66	0.096	5.34
FY2023-Q2	134.04	123.14	138.77	134.40	103.85	93.60	3.651	4.47	18.96	0.100	6.08

< Note >

※3 : Sales figures include internal sales and transfers between segments.

※4 : From April 1 through September 30, ※5 : From January 1 through June 30