

Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

1. Consolidated performance

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Consolidated										
Order acceptance	65,735	64,101	65,479	62,412	257,727	64,777				
Backlog	74,438	79,313	79,187	72,440	72,440	77,470				
Net Sales	57,968	60,965	63,931	68,710	251,574	61,946				
Operating income	4,329	4,046	5,416	5,194	18,985	3,878				
Operating income ratio	7.5%	6.6%	8.5%	7.6%	7.5%	6.3%				
Ordinary income	5,399	4,490	5,744	5,325	20,958	5,493				
Net income ※2	3,753	3,003	4,165	2,821	13,742	3,222				

2. Segment Information (by business group)

(Yen, millions)

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Chain										
Order acceptance	23,460	23,316	22,393	19,882	89,051	21,660				
Backlog	26,949	29,351	27,896	25,158	25,158	24,917				
Sales ※3	21,487	22,122	23,227	23,260	90,096	23,516				
Operating income	3,091	3,194	3,730	3,672	13,687	4,068				
Operating income ratio	14.4%	14.4%	16.1%	15.8%	15.2%	17.3%				
Motion Control										
Order acceptance	6,787	5,738	5,703	5,641	23,869	5,112				
Backlog	9,577	9,871	9,434	9,099	9,099	9,001				
Sales ※3	5,240	5,646	6,269	6,161	23,316	5,442				
Operating income	331	414	649	316	1,710	171				
Operating income ratio	6.3%	7.3%	10.4%	5.1%	7.3%	3.1%				
Mobility										
Order acceptance	18,355	18,468	20,467	20,404	77,694	20,048				
Backlog	1,589	1,749	1,809	1,767	1,767	2,236				
Sales ※3	18,105	18,324	20,405	20,441	77,275	19,595				
Operating income	1,506	869	2,156	1,845	6,376	1,375				
Operating income ratio	8.3%	4.7%	10.6%	9.0%	8.3%	7.0%				
Materials Handling										
Order acceptance	16,436	15,926	16,256	15,869	64,487	17,283				
Backlog	35,593	37,545	39,344	35,727	35,727	40,647				
Sales ※3	13,074	14,992	13,953	18,954	60,973	13,322				
Operating income	-153	79	-674	-140	-888	-1,208				
Operating income ratio	-	0.5%	-	-	-	-				
Other										
Order acceptance	695	652	661	616	2,624	672				
Backlog	728	794	702	687	687	666				
Sales ※3	742	735	900	823	3,200	862				
Operating income	-133	-132	-109	-160	-534	-222				
Operating income ratio	-	-	-	-	-	-				

< Note >

※ 1 : Quarterly data is for each accounting period (3 months).

※ 2 : Profit attributable to owners of parent

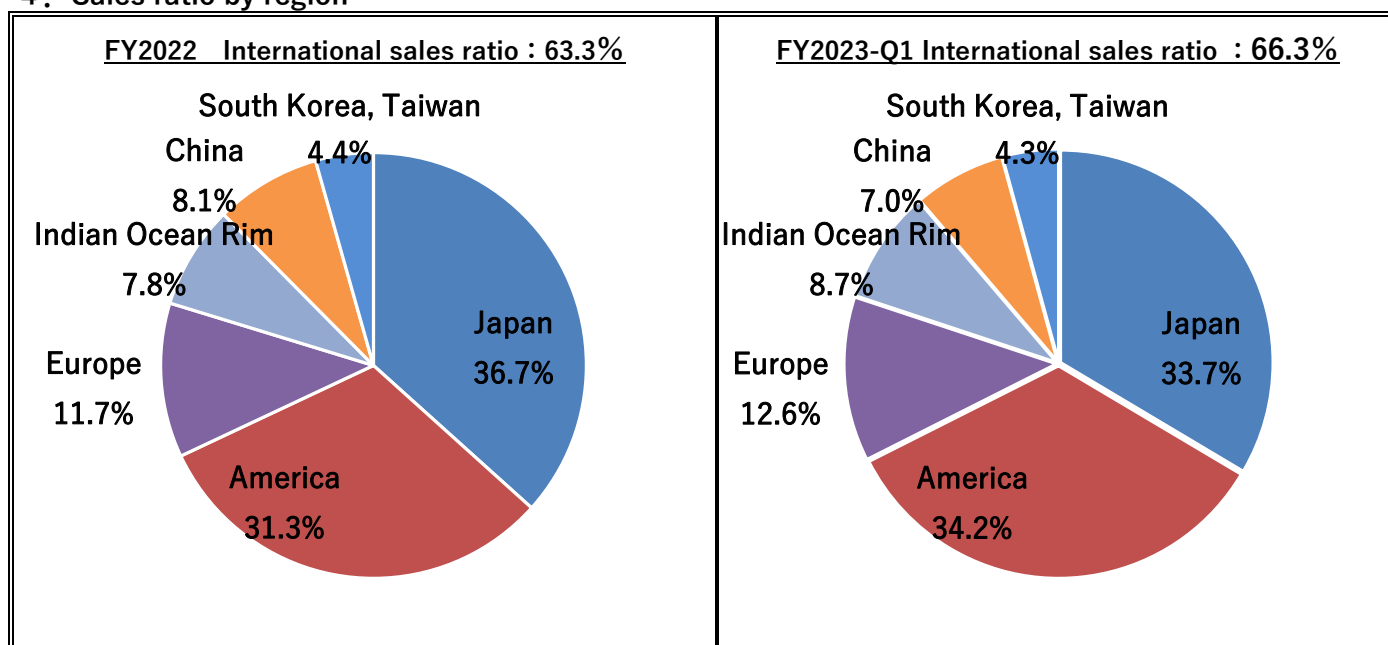
※ 3 : Sales figures include internal sales and transfers between segments.

3. Segment Information (by region)

(Yen, millions)

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Japan										
Sales ^{※3}	28,500	30,223	31,444	31,895	122,062	28,232				
Operating income	1,601	2,028	2,656	1,661	7,946	655				
Operating income ratio	5.6%	6.7%	8.4%	5.2%	6.5%	2.3%				
America										
Sales ^{※3}	17,979	19,752	19,680	22,686	80,097	21,286				
Operating income	961	574	598	1,746	3,879	1,230				
Operating income ratio	5.3%	2.9%	3.0%	7.7%	4.8%	5.8%				
Europe										
Sales ^{※3}	7,309	7,390	7,567	8,583	30,849	8,543				
Operating income	309	335	334	697	1,675	674				
Operating income ratio	4.2%	4.5%	4.4%	8.1%	5.4%	7.9%				
Indian Ocean Rim										
Sales ^{※3}	4,925	4,753	5,155	5,295	20,128	5,417				
Operating income	568	575	721	488	2,352	748				
Operating income ratio	11.5%	12.1%	14.0%	9.2%	11.7%	13.8%				
China										
Sales ^{※3}	5,367	5,252	6,997	6,396	24,012	4,363				
Operating income	416	183	380	396	1,375	-149				
Operating income ratio	7.8%	3.5%	5.4%	6.2%	5.7%	-				
South Korea, Taiwan										
Sales ^{※3}	2,603	2,759	2,831	2,869	11,062	2,768				
Operating income	84	100	91	16	291	18				
Operating income ratio	3.2%	3.6%	3.2%	0.6%	2.6%	0.7%				

4. Sales ratio by region



5. Exchange rates

(JP Yen)

	US\$ ^{※4}	US\$ ^{※5}	EURO ^{※4}	EURO ^{※5}	Can\$ ^{※4}	AS\$ ^{※4}	THB ^{※5}	NT\$ ^{※4}	RMB ^{※5}	WON ^{※5}	MXN ^{※5}
FY2022-Q1	129.73	116.34	138.26	130.41	101.66	92.69	3.523	4.40	18.31	0.096	5.67
FY2023-Q1	137.49	132.43	149.59	142.17	102.44	91.87	3.909	4.47	19.34	0.104	7.10

< Note >

※3 : Sales figures include internal sales and transfers between segments.

※4 : From April 1 through September 30, ※5 : From January 1 through June 30