

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	65,735	64,100	65,479	62,412	257,727	64,777	66,457			
Backlog	74,438	79,313	79,187	72,440	72,440	77,470	78,777			
Net Sales	57,968	60,965	63,931	68,710	251,574	61,946	66,814			
Operating income	4,329	4,045	5,416	5,194	18,985	3,878	4,743			
Operating income ratio	7.5%	6.6%	8.5%	7.6%	7.5%	6.3%	7.1%			
Ordinary income	5,399	4,490	5,744	5,325	20,958	5,493	4,870			
Net income ※2	3,753	3,003	4,165	2,821	13,742	3,222	4,078			

## 2. Segment Information (by business group)

(Yen, millions)

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	23,460	23,316	22,393	19,882	89,051	21,660	22,173			
Backlog	26,949	29,351	27,896	25,158	25,158	24,917	24,645			
Sales ※3	21,487	22,122	23,227	23,260	90,096	23,516	23,391			
Operating income	3,091	3,194	3,730	3,672	13,687	4,068	3,848			
Operating income ratio	14.4%	14.4%	16.1%	15.8%	15.2%	17.3%	16.5%			
<b>Motion Control</b>										
Order acceptance	6,787	5,737	5,703	5,641	23,869	5,112	5,175			
Backlog	9,577	9,871	9,434	9,099	9,099	9,001	8,645			
Sales ※3	5,240	5,645	6,269	6,161	23,316	5,442	5,722			
Operating income	331	413	649	316	1,710	171	62			
Operating income ratio	6.3%	7.3%	10.4%	5.1%	7.3%	3.1%	1.1%			
<b>Mobility</b>										
Order acceptance	18,355	18,467	20,467	20,404	77,694	20,048	21,111			
Backlog	1,589	1,749	1,809	1,767	1,767	2,236	2,375			
Sales ※3	18,105	18,323	20,405	20,441	77,275	19,595	20,995			
Operating income	1,506	868	2,156	1,845	6,376	1,375	1,829			
Operating income ratio	8.3%	4.7%	10.6%	9.0%	8.3%	7.0%	8.7%			
<b>Materials Handling</b>										
Order acceptance	16,436	15,926	16,256	15,869	64,487	17,283	17,336			
Backlog	35,593	37,545	39,344	35,727	35,727	40,647	42,464			
Sales ※3	13,074	14,991	13,953	18,954	60,973	13,322	16,719			
Operating income	-153	79	-674	-140	-888	-1,208	-429			
Operating income ratio	-	0.5%	-	-	-	-	-			
<b>Other</b>										
Order acceptance	695	652	661	616	2,624	672	658			
Backlog	728	794	702	687	687	666	646			
Sales ※3	742	735	900	823	3,200	862	845			
Operating income	-133	-131	-109	-160	-534	-222	-211			
Operating income ratio	-	-	-	-	-	-	-			

&lt; Note &gt;

※ 1 : Quarterly data is for each accounting period (3 months).

※ 2 : Profit attributable to owners of parent

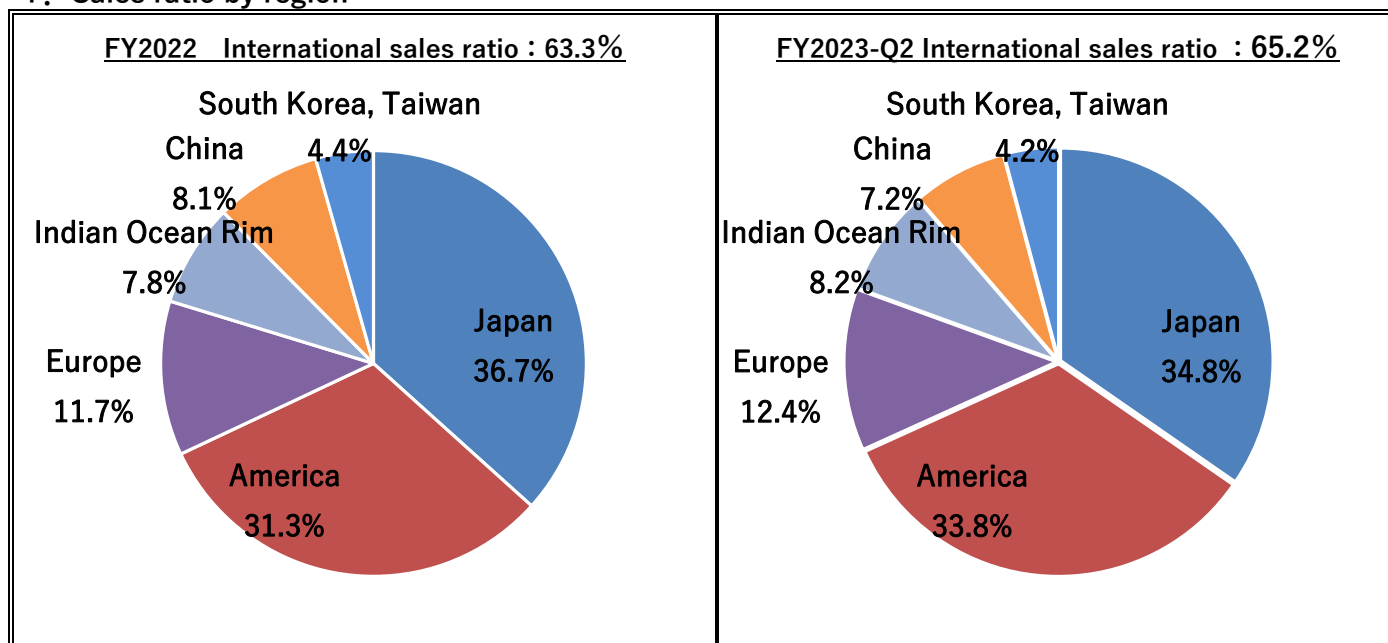
※ 3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FY2022 (FYE2023)					FY2023 (FYE2024)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	28,500	30,223	31,444	31,895	122,062	28,232	31,332			
Operating income	1,601	2,028	2,656	1,661	7,946	655	1,541			
Operating income ratio	5.6%	6.7%	8.4%	5.2%	6.5%	2.3%	4.9%			
<b>America</b>										
Sales <sup>※3</sup>	17,979	19,752	19,680	22,686	80,097	21,286	22,532			
Operating income	961	574	598	1,746	3,879	1,230	1,429			
Operating income ratio	5.3%	2.9%	3.0%	7.7%	4.8%	5.8%	6.3%			
<b>Europe</b>										
Sales <sup>※3</sup>	7,309	7,390	7,567	8,583	30,849	8,543	8,569			
Operating income	309	335	334	697	1,675	674	702			
Operating income ratio	4.2%	4.5%	4.4%	8.1%	5.4%	7.9%	8.2%			
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	4,925	4,753	5,155	5,295	20,128	5,417	5,094			
Operating income	568	575	721	488	2,352	748	593			
Operating income ratio	11.5%	12.1%	14.0%	9.2%	11.7%	13.8%	11.6%			
<b>China</b>										
Sales <sup>※3</sup>	5,367	5,252	6,997	6,396	24,012	4,363	4,916			
Operating income	416	183	380	396	1,375	-149	-147			
Operating income ratio	7.8%	3.5%	5.4%	6.2%	5.7%	-	-			
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,603	2,759	2,831	2,869	11,062	2,768	2,999			
Operating income	84	100	91	16	291	18	68			
Operating income ratio	3.2%	3.6%	3.2%	0.6%	2.6%	0.7%	2.3%			

## 4. Sales ratio by region



## 5. Exchange rates

(JP Yen)

	USD <sup>※4</sup>	USD <sup>※5</sup>	EUR <sup>※4</sup>	EUR <sup>※5</sup>	CAD <sup>※4</sup>	AUD <sup>※4</sup>	THB <sup>※5</sup>	TWD <sup>※4</sup>	CNY <sup>※5</sup>	KRW <sup>※5</sup>	MXN <sup>※5</sup>
FY2022-Q2	134.04	123.14	138.77	134.40	103.85	93.60	3.651	4.47	18.96	0.100	6.08
FY2023-Q2	141.06	135.00	153.46	145.94	105.14	93.25	3.950	4.51	19.45	0.104	7.45

&lt; Note &gt;

※3 : Sales figures include internal sales and transfers between segments.

※4 : From April 1 through September 30, ※5 : From January 1 through June 30