
Data Summary

FYE 2020

Movement of Order Acceptance and Backlog (consolidated basis)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE 2019				FYE 2020				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Order acceptance)														
Chain	63,168	60,999	69,728	68,198		17,546	17,681	18,292	14,679	16,911				
PTUC*	21,745	21,576	25,043	25,251		6,724	6,974	5,742	5,811	7,001				
Automotive Parts	74,235	75,197	79,377	78,940		20,459	19,343	19,620	19,518	18,338				
Materials Handling Systems	43,460	42,826	46,770	59,054		13,972	13,493	16,153	15,436	25,143				
Other	2,165	2,455	2,826	2,751		748	936	388	679	653				
Total	204,776	203,056	223,747	234,196		59,451	58,427	60,195	56,123	68,048				
(Backlog)														
Chain	8,215	9,789	13,546	11,427		14,133	14,169	14,489	11,427	11,630				
PTUC*	3,464	3,732	5,148	5,277		5,750	6,443	5,756	5,277	6,398				
Automotive Parts	931	982	814	762		895	821	734	762	707				
Materials Handling Systems	16,876	18,716	22,044	27,631		32,846	29,528	30,508	27,631	38,182				
Other	88	163	181	313		258	492	185	313	136				
Total	29,576	33,385	41,735	45,413		53,883	51,455	51,674	45,413	57,055				

*1 : P.T.U.C = Power Transmission Units and Components

Segment Information (by business group)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE2019				FYE2020				
						1Q	2 Q	3 Q	4 Q	1Q	2 Q	3 Q	4 Q	
(Sales) ^{*1}														
Chain	63,998	60,600	67,338	72,023		17,401	18,163	18,314	18,143	17,070				
PTUC ^{*2}	21,975	21,563	24,156	25,591		6,224	6,439	6,535	6,393	6,067				
Automotive Parts	73,473	75,147	79,545	78,992		20,379	19,417	19,706	19,489	18,393				
Materials Handling Systems	44,354	41,043	44,187	61,827		11,432	16,900	15,278	18,215	14,351				
Other	3,186	3,001	3,331	3,548		900	832	854	961	998				
Consolidated	203,976	198,762	215,716	238,515		55,480	61,011	59,688	62,335	55,894				
(Operating profit)														
Chain	6,172	7,102	8,502	10,292		2,513	2,544	2,748	2,485	2,067				
PTUC ^{*2}	2,428	2,218	3,060	3,340		911	629	1,136	663	656				
Automotive Parts	12,258	12,385	10,258	8,734		2,529	2,169	2,208	1,825	1,718				
Materials Handling Systems	659	706	416	402		-236	1,107	208	-677	-400				
Other	84	-1	-41	-43		-27	-16	-8	8	-26				
Consolidated	21,570	21,647	20,694	21,789		5,426	6,217	6,001	4,145	3,659				
(Operating profit, percent)														
Chain	9.6%	11.7%	12.6%	14.3%		14.4%	14.0%	15.0%	13.7%	12.1%				
PTUC ^{*2}	11.0%	10.3%	12.7%	13.1%		14.6%	9.8%	17.4%	10.4%	10.8%				
Automotive Parts	16.7%	16.5%	12.9%	11.1%		12.4%	11.2%	11.2%	9.4%	9.3%				
Materials Handling Systems	1.5%	1.7%	0.9%	0.7%		—	6.6%	1.4%	—	—				
Other	2.6%	—	—	-		—	—	—	0.8%	—				
Consolidated	10.6%	10.9%	9.6%	9.1%		9.8%	10.2%	10.1%	6.6%	6.5%				

*1 : Sales figures include internal sales and transfers between segments.

*2 : P.T.U.C = Power Transmission Units and Components

Segment Information (by region)

(Yen, millions)

	[Fiscal year]					[Quarter]								
	FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE 2019				FYE 2020				
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
(Sales)*														
Japan	121,347	117,795	125,380	127,439		30,542	31,961	33,050	31,886	28,877				
America	51,671	50,830	52,862	67,462		14,090	17,952	16,581	18,839	15,884				
Europe	24,219	23,181	25,620	27,779		7,337	7,004	6,612	6,826	6,933				
Indian Ocean Rim	12,626	12,763	14,850	17,488		4,258	4,372	4,484	4,374	4,387				
China	16,494	18,186	22,251	22,946		5,594	6,107	5,687	5,558	5,215				
South Korea, Taiwan	8,578	8,378	9,684	9,440		2,560	2,439	2,350	2,091	2,213				
(Operating profit)														
Japan	12,621	11,351	12,231	12,702		2,814	3,191	3,868	2,829	2,000				
America	4,496	4,853	3,034	2,664		993	1,281	470	-80	177				
Europe	531	687	176	187		104	139	-29	-27	177				
Indian Ocean Rim	1,680	1,744	2,138	2,837		730	715	743	649	627				
China	273	925	864	1,175		166	292	375	342	194				
South Korea, Taiwan	405	273	471	314		191	177	66	-120	89				
(Operating profit, percent)														
Japan	10.4%	9.6%	9.8%	10.0%		9.2%	10.0%	11.7%	8.9%	6.9%				
America	8.7%	9.5%	5.7%	3.9%		7.0%	7.1%	2.8%	—	1.1%				
Europe	2.2%	3.0%	0.7%	0.7%		1.4%	2.0%	—	—	2.6%				
Indian Ocean Rim	13.3%	13.7%	14.4%	16.2%		17.2%	16.4%	16.6%	14.8%	14.3%				
China	1.7%	5.1%	3.9%	5.1%		3.0%	4.8%	6.6%	6.2%	3.7%				
South Korea, Taiwan	4.7%	3.3%	4.9%	3.3%		7.5%	7.3%	2.8%	—	4.0%				

*1 : Sales figures include internal sales and transfers between segments.

Breakdown of Overseas Sales

(Yen, millions)

	[Fiscal year]					[Quarter]							
	FYE 2016	FYE 2017	FYE 2018	FYE 2019	FYE 2020	FYE 2019				FYE 2020			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
(Consolidated sales)	203,976	198,762	215,716	238,515		55,480	61,011	59,688	62,334	55,894			
USA	43,062	39,865	39,704	54,418		11,442	14,811	13,849	14,316	12,785			
Other	8,316	9,047	10,503	12,285		2,240	2,567	2,313	5,165	2,716			
Europe	23,000	22,298	24,670	27,074		7,173	6,565	6,387	6,949	6,761			
Indian Ocean Rim	12,824	13,452	14,860	16,924		3,915	4,448	4,361	4,200	4,161			
China	15,251	16,531	20,273	20,649		5,112	5,541	5,039	4,957	4,579			
South Korea, Taiwan	8,638	7,978	9,721	10,350		2,736	2,980	2,578	2,056	2,121			
Total of overseas sales	111,094	109,174	119,734	141,702		32,622	36,911	34,526	37,643	33,126			
Total of domestic sales	92,882	89,588	95,982	96,812		22,858	24,101	25,162	24,691	22,768			
(Percent, sales by region)													
USA	21.1%	20.1%	18.4%	22.8%		20.6%	24.3%	23.2%	23.0%	22.9%			
Other	4.1%	4.6%	4.9%	5.2%		4.0%	4.2%	3.9%	8.3%	4.9%			
Europe	11.3%	11.2%	11.4%	11.4%		12.9%	10.8%	10.7%	11.1%	12.1%			
Indian Ocean Rim	6.3%	6.8%	6.9%	7.1%		7.1%	7.3%	7.3%	6.7%	7.4%			
China	7.5%	8.3%	9.4%	8.7%		9.2%	9.1%	8.4%	8.0%	8.2%			
South Korea, Taiwan	4.2%	4.0%	4.5%	4.3%		4.9%	4.9%	4.3%	3.3%	3.8%			
Percent, all overseas sales	54.5%	54.9%	55.5%	59.4%		58.8%	60.5%	57.8%	60.4%	59.3%			

Reference materials

Major exchange rates (1st Quarter)

(Yen)

Currency	Target period*1	FYE2016 1st Quarter	FYE2017 1st Quarter	FYE2018 1st Quarter	FYE2019 1st Quarter	FYE2020 1st Quarter
US\$	①	121.43	108.07	111.10	109.10	109.90
US\$	②	119.16	115.35	113.60	108.23	110.22
EURO	①	134.19	121.90	122.27	130.03	123.50
EURO	②	133.99	127.14	121.05	133.16	125.16
Can\$	①	98.64	83.73	82.67	84.54	82.17
A\$	①	94.33	80.52	83.45	82.60	79.65
THB	②	3.650	3.240	3.237	3.436	3.491
NT\$	①	3.93	3.32	3.66	3.66	3.52
RMB	②	19.07	17.59	16.55	17.04	16.32
WON	②	0.108	0.096	0.099	0.101	0.098
MXN	②	—	6.39	5.60	5.78	5.74

*1 : ① From April 1 through June 30, ② from January 1 through March 31