

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	68,048	55,530	51,518	54,298	229,394	39,608				
Backlog	57,055	54,025	50,824	47,760	47,760	46,332				
Net Sales	55,894	58,360	54,885	57,284	226,423	40,829				
Operating income	3,659	4,572	4,392	3,523	16,146	1,169				
OP Margin	5.4%	8.2%	8.5%	6.5%	7.1%	2.9%				
Ordinary income	4,314	4,536	4,460	3,388	16,698	1,649				
Net income※2	3,201	3,295	3,127	1,953	11,576	1,211				

## 2. Segment Information (by business group)

(Yen, millions)

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	16,911	16,027	15,793	16,324	65,055	14,027				
Backlog	11,630	10,976	10,713	10,619	10,619	10,383				
Sales※3	17,070	17,041	16,690	16,725	67,526	14,640				
Operating income	2,067	2,224	1,965	2,150	8,406	1,594				
OP Margin	12.1%	13.1%	11.8%	12.9%	12.4%	10.9%				
<b>Power Transmission Units and Components</b>										
Order acceptance	7,001	5,272	5,207	5,185	22,665	4,321				
Backlog	6,398	5,780	5,136	4,628	4,628	4,498				
Sales※3	6,067	5,992	5,988	5,766	23,813	4,533				
Operating income	656	448	679	406	2,189	202				
OP Margin	10.8%	7.5%	11.3%	7.0%	9.2%	4.5%				
<b>Automotive Parts</b>										
Order acceptance	18,338	17,934	17,317	17,306	70,895	10,383				
Backlog	707	681	695	707	707	640				
Sales※3	18,393	17,960	17,303	17,293	70,949	10,450				
Operating income	1,718	1,108	1,584	1,381	5,791	-172				
OP Margin	9.3%	6.2%	9.2%	8.0%	8.2%	-				
<b>Materials Handling Systems</b>										
Order acceptance	25,143	15,721	12,516	14,588	67,968	9,988				
Backlog	38,182	36,523	34,138	31,457	31,457	30,304				
Sales※3	14,351	17,399	15,048	17,414	64,212	10,993				
Operating income	-400	907	395	-255	647	-201				
OP Margin	-	5.2%	2.6%	-	1.0%	-				
<b>Other</b>										
Order acceptance	653	577	683	897	2,810	889				
Backlog	136	63	140	346	346	505				
Sales※3	998	868	797	879	3,542	881				
Operating income	-26	11	8	27	20	-91				
OP Margin	-	1.3%	1.0%	3.1%	0.6%	-				

&lt; Note &gt;

※ 1 : Quarterly data is for each accounting period (3 months).

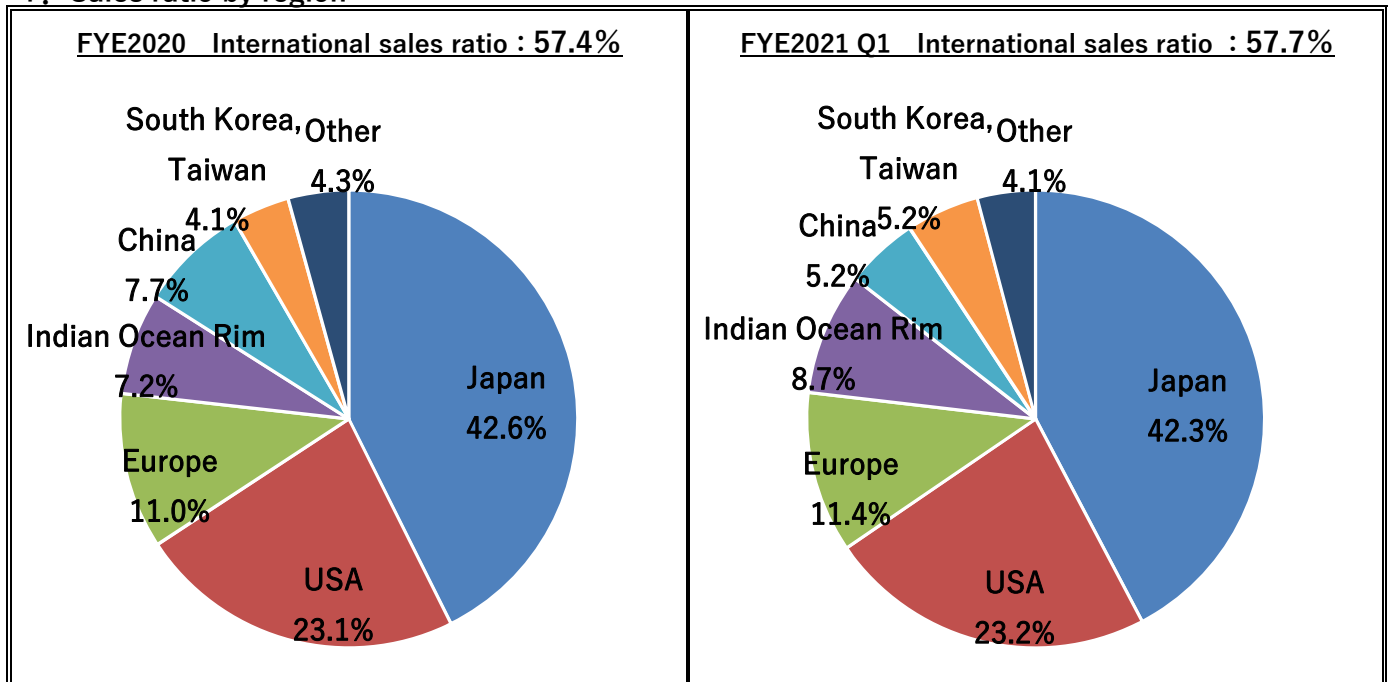
※ 2 : Profit attributable to owners of parent

※ 3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	28,877	32,091	30,423	29,230	120,621	22,526				
Operating income	2,000	2,659	2,811	1,754	9,224	-165				
OP Margin	6.9%	8.3%	9.2%	6.0%	7.6%	-				
<b>America</b>										
Sales <sup>※3</sup>	15,884	14,900	14,651	17,936	63,371	11,374				
Operating income	177	146	462	934	1,719	137				
OP Margin	1.1%	1.0%	3.2%	5.2%	2.7%	1.2%				
<b>Europe</b>										
Sales <sup>※3</sup>	6,933	6,572	6,208	5,608	25,321	4,860				
Operating income	177	18	182	-454	-77	0				
OP Margin	2.6%	0.3%	2.9%	-	-	0.0%				
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	4,387	4,520	4,050	3,682	16,639	3,712				
Operating income	627	606	418	310	1,961	508				
OP Margin	14.3%	13.4%	10.3%	8.4%	11.8%	13.7%				
<b>China</b>										
Sales <sup>※3</sup>	5,215	5,017	4,859	5,432	20,523	2,860				
Operating income	194	230	257	388	1,069	-192				
OP Margin	3.7%	4.6%	5.3%	7.1%	5.2%	-				
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,213	2,747	2,443	2,258	9,661	2,226				
Operating income	89	225	17	69	400	82				
OP Margin	4.0%	8.2%	0.7%	3.1%	4.1%	3.7%				

4. Sales ratio by region<sup>※4</sup>

&lt; Note &gt;

※ 3 : Sales figures include internal sales and transfers between segments.

※ 4 : Sales are based on the location of the customer and classified by country or region.