

Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

1. Consolidated performance

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Consolidated										
Order acceptance	68,048	55,530	51,518	54,298	229,394	39,608	46,108			
Backlog	57,055	54,025	50,824	47,760	47,760	46,332	44,661			
Net Sales	55,894	58,360	54,885	57,284	226,423	40,829	47,643			
Operating income	3,659	4,572	4,392	3,523	16,146	1,169	1,873			
OP Margin	5.4%	8.2%	8.5%	6.5%	7.1%	2.9%	3.9%			
Ordinary income	4,314	4,536	4,460	3,388	16,698	1,649	2,333			
Net income※2	3,201	3,295	3,127	1,953	11,576	1,211	1,879			

2. Segment Information (by business group)

(Yen, millions)

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Chain										
Order acceptance	16,911	16,027	15,793	16,324	65,055	14,027	14,434			
Backlog	11,630	10,976	10,713	10,619	10,619	10,383	10,905			
Sales※3	17,070	17,041	16,690	16,725	67,526	14,640	14,366			
Operating income	2,067	2,224	1,965	2,150	8,406	1,594	1,451			
OP Margin	12.1%	13.1%	11.8%	12.9%	12.4%	10.9%	10.1%			
Power Transmission Units and Components										
Order acceptance	7,001	5,272	5,207	5,185	22,665	4,321	4,574			
Backlog	6,398	5,780	5,136	4,628	4,628	4,498	4,301			
Sales※3	6,067	5,992	5,988	5,766	23,813	4,533	4,879			
Operating income	656	448	679	406	2,189	202	132			
OP Margin	10.8%	7.5%	11.3%	7.0%	9.2%	4.5%	2.7%			
Automotive Parts										
Order acceptance	18,338	17,934	17,317	17,306	70,895	10,383	13,524			
Backlog	707	681	695	707	707	640	651			
Sales※3	18,393	17,960	17,303	17,293	70,949	10,450	13,514			
Operating income	1,718	1,108	1,584	1,381	5,791	-172	112			
OP Margin	9.3%	6.2%	9.2%	8.0%	8.2%	-	0.8%			
Materials Handling Systems										
Order acceptance	25,143	15,721	12,516	14,588	67,968	9,988	12,945			
Backlog	38,182	36,523	34,138	31,457	31,457	30,304	29,464			
Sales※3	14,351	17,399	15,048	17,414	64,212	10,993	14,797			
Operating income	-400	907	395	-255	647	-201	487			
OP Margin	-	5.2%	2.6%	-	1.0%	-	3.3%			
Other										
Order acceptance	653	577	683	897	2,810	889	630			
Backlog	136	63	140	346	346	505	339			
Sales※3	998	868	797	879	3,542	881	999			
Operating income	-26	11	8	27	20	-91	-80			
OP Margin	-	1.3%	1.0%	3.1%	0.6%	-	-			

< Note >

※ 1 : Quarterly data is for each accounting period (3 months).

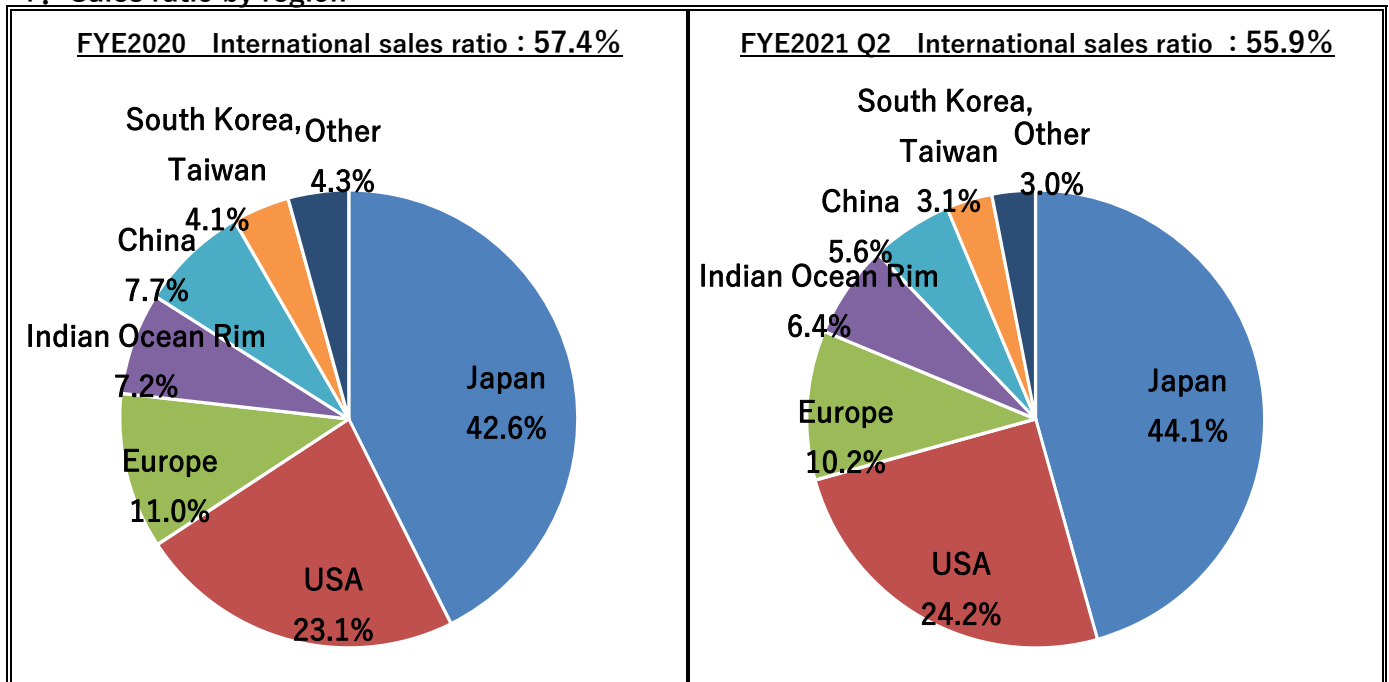
※ 2 : Profit attributable to owners of parent

※ 3 : Sales figures include internal sales and transfers between segments.

3. Segment Information (by region)

(Yen, millions)

	FYE2020					FYE2021				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Japan										
Sales ^{※3}	28,877	32,091	30,423	29,230	120,621	22,526	25,688			
Operating income	2,000	2,659	2,811	1,754	9,224	-165	1,132			
OP Margin	6.9%	8.3%	9.2%	6.0%	7.6%	-	4.4%			
America										
Sales ^{※3}	15,884	14,900	14,651	17,936	63,371	11,374	13,925			
Operating income	177	146	462	934	1,719	137	406			
OP Margin	1.1%	1.0%	3.2%	5.2%	2.7%	1.2%	2.9%			
Europe										
Sales ^{※3}	6,933	6,572	6,208	5,608	25,321	4,860	4,641			
Operating income	177	18	182	-454	-77	0	77			
OP Margin	2.6%	0.3%	2.9%	-	-	0.0%	1.7%			
Indian Ocean Rim										
Sales ^{※3}	4,387	4,520	4,050	3,682	16,639	3,712	2,189			
Operating income	627	606	418	310	1,961	508	4			
OP Margin	14.3%	13.4%	10.3%	8.4%	11.8%	13.7%	0.2%			
China										
Sales ^{※3}	5,215	5,017	4,859	5,432	20,523	2,860	4,679			
Operating income	194	230	257	388	1,069	-192	251			
OP Margin	3.7%	4.6%	5.3%	7.1%	5.2%	-	5.4%			
South Korea, Taiwan										
Sales ^{※3}	2,213	2,747	2,443	2,258	9,661	2,226	1,556			
Operating income	89	225	17	69	400	82	-115			
OP Margin	4.0%	8.2%	0.7%	3.1%	4.1%	3.7%	-			

4. Sales ratio by region^{※4}

< Note >

※ 3 : Sales figures include internal sales and transfers between segments.

※ 4 : Sales are based on the location of the customer and classified by country or region.